

Jewish Federation of Greater Toledo

Years Ended
June 30,
2018 and 2017

Consolidated
Financial
Statements
and
Supplementary
Information

JEWISH FEDERATION OF GREATER TOLEDO

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INDEPENDENT AUDITORS' REPORT

January 31, 2019

Board of Directors
Jewish Federation of Greater Toledo
Sylvania, Ohio

We have audited the accompanying consolidated financial statements of **Jewish Federation of Greater Toledo** ("the Organization") (a nonprofit organization), which comprise the consolidated statements of financial position as of June 30, 2018 and 2017, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Independent Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on auditor judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of **Jewish Federation of Greater Toledo** as of June 30, 2018 and 2017, and the consolidated changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.



JEWISH FEDERATION OF GREATER TOLEDO

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

ASSETS	June 30	
	2018	2017
Current assets		
Cash and cash equivalents	\$ 336,242	\$ 757,972
Accounts receivable	191,743	183,061
Grants and pledges receivable	7,197	102,707
Prepaid expenses and other assets	60,997	37,108
Total current assets	596,179	1,080,848
Net property and equipment (Note 3)	1,809,438	1,786,583
Investments (Note 2)	39,394,647	38,826,395
Restricted investments (Note 7)	1,421,293	1,396,274
Beneficial interest in perpetual trusts (Note 10)	2,955,368	2,872,966
Cash surrender value of life insurance (Note 8)	1,265,586	1,172,512
Total assets	\$ 47,442,511	\$ 47,135,578
LIABILITIES AND NET ASSETS		
Current liabilities		
Accounts payable and accrued liabilities	\$ 116,616	\$ 126,161
Deferred revenue	58,594	62,178
Total current liabilities	175,210	188,339
Trusts payable to others (Note 7)	581,586	560,219
Investment held for associate and affiliate organization (Note 2)	12,393,454	12,154,583
Total liabilities	13,150,250	12,903,141
Net assets		
Unrestricted		
Board-designated endowment	2,623,732	2,472,502
Philanthropic funds	6,476,143	6,345,821
Undesignated	12,353,196	12,460,501
Total unrestricted	21,453,071	21,278,824
Temporarily restricted (Note 7)	9,883,822	10,080,647
Permanently restricted (Note 7)	2,955,368	2,872,966
Total net assets	34,292,261	34,232,437
Total liabilities and net assets	\$ 47,442,511	\$ 47,135,578

The accompanying notes are an integral part of these consolidated financial statements.

JEWISH FEDERATION OF GREATER TOLEDO

CONSOLIDATED STATEMENTS OF ACTIVITIES

	Year Ended June 30, 2018				Year Ended June 30, 2017			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Support, revenue, and gains								
Support								
Annual campaign pledges	\$ 695,490	\$ -	\$ -	\$ 695,490	\$ 607,742	\$ -	\$ -	\$ 607,742
Contributions	774,632	257,791	-	1,032,423	966,370	1,385,572	-	2,351,942
Grants	-	-	-	-	4,500	-	-	4,500
United Way, donor-directed contributions	5,025	-	-	5,025	5,363	-	-	5,363
Jewish Senior Services Supporting Organization	440,338	-	-	440,338	614,694	-	-	614,694
Revenue and gains								
Program service fees	126,631	-	-	126,631	77,152	-	-	77,152
Tuition and books, net	109,314	-	-	109,314	94,830	-	-	94,830
Investment income	723,481	412,062	-	1,135,543	613,570	282,916	-	896,486
Net realized and unrealized gains on investments	527,528	253,871	-	781,399	1,482,268	712,796	-	2,195,064
Rental revenue	68,772	-	-	68,772	68,272	-	-	68,272
Other	136,562	-	-	136,562	125,780	-	-	125,780
Net assets released from restrictions (Note 7)	1,120,549	(1,120,549)	-	-	811,971	(811,971)	-	-
Total support, revenue, and gains	4,728,322	(196,825)	-	4,531,497	5,472,512	1,569,313	-	7,041,825
Expenses								
Program								
Federation	1,064,656	-	-	1,064,656	953,945	-	-	953,945
Grants (Note 6)	1,279,592	-	-	1,279,592	994,383	-	-	994,383
Education	329,769	-	-	329,769	300,515	-	-	300,515
Family services	800,479	-	-	800,479	892,929	-	-	892,929
Total program	3,474,496	-	-	3,474,496	3,141,772	-	-	3,141,772
Administrative	490,033	-	-	490,033	441,209	-	-	441,209
Campaign and other financial resource development	682,620	-	-	682,620	570,290	-	-	570,290
Total expenses	4,647,149	-	-	4,647,149	4,153,271	-	-	4,153,271
Support, revenue, and gains over (under) expenses	81,173	(196,825)	-	(115,652)	1,319,241	1,569,313	-	2,888,554
Nonoperating gains								
Change in cash surrender value of life insurance	93,074	-	-	93,074	10,873	-	-	10,873
Change in value of beneficial interest in perpetual trusts	-	-	82,402	82,402	-	-	185,692	185,692
Total nonoperating gains	93,074	-	82,402	175,476	10,873	-	185,692	196,565
Changes in net assets	174,247	(196,825)	82,402	59,824	1,330,114	1,569,313	185,692	3,085,119
Net assets at beginning of year	21,278,824	10,080,647	2,872,966	34,232,437	19,948,710	8,511,334	2,687,274	31,147,318
Net assets at end of year	\$21,453,071	\$ 9,883,822	\$ 2,955,368	\$34,292,261	\$21,278,824	\$10,080,647	\$ 2,872,966	\$34,232,437

The accompanying notes are an integral part of these consolidated financial statements.

JEWISH FEDERATION OF GREATER TOLEDO

CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES

Year Ended June 30, 2018

	Program - Federation	Program -- Education	Program - Family Services	Total Program	Administrative	Campaign and Other Financial Resource Development	Total
Salaries and wages	\$ 583,408	\$ 175,041	\$ 346,291	\$ 1,104,740	\$ 130,989	\$ 283,715	\$ 1,519,444
Employee benefits	78,639	25,567	73,882	178,088	20,573	50,834	249,495
Payroll taxes	46,488	12,726	28,563	87,777	11,026	21,257	120,060
Total salaries and related expenses	708,535	213,334	448,736	1,370,605	162,588	355,806	1,888,999
Supplies	8,179	11,722	109,777	129,678	13,960	2,893	146,531
Care of building and grounds	34,158	23,907	81,170	139,235	24,014	-	163,249
Printing and publicity	24,754	91	3,725	28,570	8,784	7,438	44,792
Rent and maintenance of equipment	57,311	-	2,156	59,467	35,931	20,255	115,653
Postage	6,444	113	2,510	9,067	1,322	2,964	13,353
Telephone	6,194	-	751	6,945	4,764	1,868	13,577
Travel	2,539	-	9,081	11,620	5,352	3,319	20,291
Staff development	5,470	4,336	6,771	16,577	11,878	2,155	30,610
Professional fees	61,219	70,422	68,152	199,793	88,316	66,021	354,130
Investment advisory fees	-	-	-	-	751	45,660	46,411
Organization dues and accreditation	13,030	-	4,949	17,979	6,732	1,062	25,773
Bad debts	-	-	2,109	2,109	495	11,221	13,825
Insurance	1,032	-	2,930	3,962	22,951	67,073	93,986
Events	119,544	2,436	53,110	175,090	-	80,645	255,735
Interest	-	-	-	-	256	-	256
Miscellaneous	-	-	-	-	179	-	179
Service charges	812	424	1,180	2,416	-	12,930	15,346
Depreciation	15,435	2,984	3,372	21,791	101,760	1,310	124,861
Subtotal	1,064,656	329,769	800,479	2,194,904	490,033	682,620	3,367,557
Grants	1,279,592	-	-	1,279,592	-	-	1,279,592
Total functional expenses	\$ 2,344,248	\$ 329,769	\$ 800,479	\$ 3,474,496	\$ 490,033	\$ 682,620	\$ 4,647,149

The accompanying notes are an integral part of these consolidated financial statements.

JEWISH FEDERATION OF GREATER TOLEDO

CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES

	Year Ended June 30, 2017						
	Program - Federation	Program -- Education	Program - Family Services	Program	Administrative	Campaign and Other Financial Resource Development	Total
Salaries and wages	\$ 508,007	\$ 151,854	\$ 348,639	\$ 1,008,500	\$ 125,517	\$ 257,198	\$ 1,391,215
Employee benefits	62,097	22,291	85,349	169,737	17,684	43,307	230,728
Payroll taxes	40,834	11,529	30,668	83,031	8,983	19,132	111,146
Total salaries and related expenses	610,938	185,674	464,656	1,261,268	152,184	319,637	1,733,089
Supplies	9,951	11,794	135,297	157,042	13,580	1,395	172,017
Care of building and grounds	40,207	24,712	78,129	143,048	17,216	-	160,264
Printing and publicity	24,579	-	421	25,000	3,021	5,514	33,535
Rent and maintenance of equipment	50,106	-	3,073	53,179	41,297	19,471	113,947
Postage	9,710	323	1,301	11,334	2,448	6,110	19,892
Telephone	5,150	-	606	5,756	3,985	2,529	12,270
Travel	2,475	-	7,130	9,605	7,843	4,129	21,577
Staff development	24,737	1,548	17,616	43,901	16,897	3,135	63,933
Professional fees	34,027	66,280	88,586	188,893	45,966	61,126	295,985
Investment advisory fees	-	-	-	-	1,336	46,774	48,110
Organization dues and accreditation	14,606	-	4,218	18,824	2,872	852	22,548
Bad debts	-	-	-	-	-	3,653	3,653
Insurance	3,831	-	6,400	10,231	16,270	34,480	60,981
Events	107,587	5,268	82,070	194,925	-	47,254	242,179
Interest	-	-	-	-	1,261	-	1,261
Miscellaneous	-	1,278	-	1,278	2,780	-	4,058
Service charges	754	460	-	1,214	-	11,683	12,897
Depreciation	15,287	3,178	3,426	21,891	112,253	2,548	136,692
Subtotal	953,945	300,515	892,929	2,147,389	441,209	570,290	3,158,888
Grants	994,383	-	-	994,383	-	-	994,383
Total functional expenses	\$ 1,948,328	\$ 300,515	\$ 892,929	\$ 3,141,772	\$ 441,209	\$ 570,290	\$ 4,153,271

The accompanying notes are an integral part of these consolidated financial statements.

JEWISH FEDERATION OF GREATER TOLEDO

CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year Ended June 30	
	2018	2017
Cash flows from operating activities		
Changes in net assets	\$ 59,824	\$ 3,085,119
Adjustments to reconcile changes in net assets to net cash (used in) provided by operating activities		
Net realized and unrealized gains on investments	(781,399)	(2,195,064)
Change in value of beneficial interest in perpetual trusts	(82,402)	(185,692)
Depreciation	124,861	136,692
Bad debts	13,825	3,653
Changes in operating assets and liabilities that (used) provided cash		
Accounts, grants, and pledges receivable	157,046	(14,203)
Prepaid expenses and other assets	(23,889)	13,351
Accounts payable and accrued liabilities	(9,545)	(23,670)
Deferred revenue	(3,584)	(12,060)
Net cash (used in) provided by operating activities	(545,263)	808,126
Cash flows from investing activities		
Proceeds from sale of investments	15,732,037	1,591,799
Purchase of investments	(15,305,038)	(2,754,025)
Purchase of property and equipment	(147,716)	(95,537)
Cash surrender value of life insurance	(93,074)	164,604
Net cash provided by (used in) investing activities	186,209	(1,093,159)
Cash used in financing activities		
Payments to annuitants	(62,676)	(58,112)
Change in cash and cash equivalents	(421,730)	(343,145)
Cash and cash equivalents at beginning of year	757,972	1,101,117
Cash and cash equivalents at end of year	\$ 336,242	\$ 757,972
Supplemental disclosures of agency activities		
Performed on behalf of associate organization		
Net realized and unrealized gains on investments held for associate organization	\$ 401,956	\$ 1,004,029
Proceeds from sale of investments	\$ 7,297,025	\$ 1,187,153
Purchase of investments	\$ (7,133,941)	\$ (973,699)

The accompanying notes are an integral part of these consolidated financial statements.

JEWISH FEDERATION OF GREATER TOLEDO

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization

The Jewish Federation of Greater Toledo is a nonprofit organization formed to support and enhance the health, welfare, education, spiritual life, unity, and continuity of the Toledo Jewish community, the surrounding areas and Klal Yisrael - the world community of Israel, with services and programming consistent with its individual and collective values. The community conducts an annual fundraising campaign along with long-term resource development through its Foundation (Toledo Jewish Community Foundation) in order to carry out these needs.

Basis of Presentation

The Jewish Federation of Greater Toledo's financial statements include the assets of the Foundation and three supporting organizations (collectively, the "Federation"). The supporting organizations are governed by individual boards of directors. However, the supporting organizations are included in the Federation's financial statements given their shared purpose with the Federation, and the Federation's control of the supporting organizations' through the boards of directors.

In February 2017, the Federation assumed operations of the Toledo Jewish Community Cemetery Association (the "Cemetery"). The net assets of the Cemetery of \$125,275 were recognized as contribution revenue on the Federation's Statement of Activities.

Jewish Federation of Greater Toledo has entered into an affiliation agreement with the Toledo Board of Jewish Education; Jewish Family Service of Toledo, Ohio, Inc.; and UJC Holdings, Inc. (collectively, the "Organization") to further their mutual interests. The governing organization is the Federation which is the sole voting member for each of the agencies. In situations where there is common control of nonprofit entities, accounting principles generally accepted in the United States of America ("GAAP") require that consolidated financial statements be presented. Therefore, each of these agencies is included in these consolidated financial statements. All material interagency transactions have been eliminated.

The following is a brief description of each consolidated operating agency:

The Toledo Board of Jewish Education (the "Board") is a nonprofit organization formed to operate a school and other programs for the purpose of providing Jewish education for members of the Toledo area Jewish community. The Board is also responsible for promoting teacher training and continuing education at various levels.

Jewish Family Service of Toledo, Ohio, Inc. (the "Service") is a nonprofit organization formed to aid families in financial crisis and to provide family life education.

UJC Holdings, Inc. (the "Holdings") is a nonprofit organization organized exclusively for charitable, religious, educational, and scientific purposes, including for such purposes, the making of distributions to organizations that qualify as nonprofit exempt organizations.

JEWISH FEDERATION OF GREATER TOLEDO

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Net Assets Classifications

In accordance with GAAP, the Organization reports information regarding its financial position and activities according to three classes of net assets:

Unrestricted: Unrestricted net assets are not restricted by funding source or donor, or the funding source requirements or donor-imposed restrictions have expired. Unrestricted net assets include philanthropic funds which are irrevocable gifts of money or property that are utilized by the Federation to provide support to charitable organizations and for purposes that are within the framework of the Organization's objectives. The donor may make advisory recommendations for the distribution of the income or principal, including contributions to the annual fundraising campaign. Unrestricted net assets include board-designated endowment funds.

Temporarily Restricted: Temporarily restricted net assets contain funding source or donor-imposed restrictions that permit spending as specified. The restrictions are satisfied either by the passage of time, actions of the Organization, or both.

Permanently Restricted: Permanently restricted net assets contain funding source or donor-imposed restrictions that stipulate that resources be maintained permanently, but permit the Organization to use or expend part or all of the income derived from the donated assets for either specified or unspecified purposes.

Use of Estimates

The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the year. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Federation considers all highly liquid short-term investments with a maturity of three months or less when purchased to be cash equivalents. The Board, Service, and Holdings consider only deposits in financial institutions as cash.

The Organization maintains its checking and savings accounts at commercial banks. Balances on deposits are insured by the Federal Deposit Insurance Corporation ("FDIC") up to specific limits; however, balances in excess of FDIC limits are uninsured. Management does not believe the Organization is exposed to any significant interest rate or other financial risk as a result of these deposits.

Fair Value Measurements

Fair value refers to the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants in the market in which the reporting entity transacts such sales or transfers based on the assumptions market participants would use when pricing an asset or liability. Assumptions are developed based on prioritizing information within a fair value hierarchy that gives the highest priority to quoted prices in active markets (Level 1) and the lowest priority to unobservable data (Level 3).

JEWISH FEDERATION OF GREATER TOLEDO

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

A description of each category in the fair value hierarchy is as follows:

Level 1: Valuation is based upon quoted prices for identical instruments traded in active markets.

Level 2: Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all-significant assumptions are observable in the market.

Level 3: Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect the estimates of assumptions that market participants would use in the pricing the asset or liability.

For further discussion of Fair Value Measurements, refer to Note 2 to the consolidated financial statements.

Accounts, Grants, and Pledges Receivable

Program service fees are based on the ability of the client to pay and are recorded when services are performed. Grants and pledges are recognized when the donor makes a promise to give that is, in substance, unconditional. Receivables are stated at the amount expected to be collected from balances outstanding at year-end. The Organization has concluded that an allowance for doubtful accounts related to balances outstanding at year-end is not necessary. Uncollectible amounts that are still outstanding after management has used reasonable collection efforts are written-off through a charge to bad debts and a credit to accounts, grants and pledges receivable.

Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the consolidated statements of financial position. Donated investments are recorded at fair value at the date of donation. Net realized and unrealized gains or losses are included in the consolidated statements of activities. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

The Organization invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and those changes could materially affect the amounts reported in the accompanying consolidated financial statements.

Property and Equipment and Depreciation

Land, buildings and equipment, including significant improvements thereto, are recorded at cost or, if donated, at estimated fair value at the date of donation. Management evaluates these assets for impairment. Depreciation is computed using the straight-line method over the estimated useful lives of the related assets which range from 5 to 30 years. The Organization's capitalization policy requires individual assets to be capitalized if the original cost or estimated fair value, at the date of donation, equals or exceeds \$1,000. Assets acquired at a cost under this amount are capitalized at the discretion of management. Maintenance, repairs, and minor improvements are charged against operations as incurred.

JEWISH FEDERATION OF GREATER TOLEDO

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Printing and Publicity

The Organization advertises through newspapers, brochures, and direct mailings. Such costs are expensed as incurred since amounts do not apply to periods in excess of one year. Printing and publicity costs amounted to \$44,792 in 2018 and \$33,535 in 2017.

Donated Services

A number of unpaid volunteers have made contributions of their time in program services. The value of such donated services has not been reflected in these consolidated financial statements since it is not susceptible to objective measurement or valuation as required under GAAP.

Functional Allocation of Expenses

Expenses incurred are allocated to functional classifications by the Organization's management. Expenses directly related to each function are charged to the appropriate functional classification. Indirect expenses are allocated by the Organization's management to the functional classification based upon the nature of the expense.

Income Taxes

The Federation and its consolidated agencies are recognized as nonprofit organizations that are exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code ("IRC"). The Federation and its consolidated agencies are organized under the laws of the State of Ohio as nonprofit organizations and are exempt from state and local income taxes. Accordingly, no provision for federal, state, and local income taxes has been recorded in these consolidated financial statements.

The federal tax returns of the Organization for years 2015 through 2018 are subject to examination by the Internal Revenue Service, which is generally for three years after they were filed. The Federation determined that it was not required to record a liability related to uncertain tax positions.

Reclassification

Certain amounts as reported in the 2017 consolidated financial statements have been reclassified to conform with the 2018 presentation.

Subsequent Events

In preparing these consolidated financial statements, the Organization has evaluated, for potential recognition or disclosure, significant events or transactions that occurred during the period subsequent to June 30, 2018, the most recent consolidated statement of financial position presented herein, through January 31, 2019, the date these consolidated financial statements were available to be issued. No significant such events or transactions were identified, except as described in Note 5.

JEWISH FEDERATION OF GREATER TOLEDO

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Upcoming Accounting Pronouncements

In August 2016, The Financial Accounting Standards Board issued ASU No. 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*, which will be effective for the Organization's annual consolidated financial statements for the year ending June 30, 2019. This ASU 1) reduces the number of net asset classes presented from three to two; (2) modifies the presentation of underwater endowment funds and related disclosures; (3) requires enhanced disclosures concerning board designated net assets; (4) requires quantitative and qualitative disclosures about liquidity and availability of financial assets; and (5) requires the presentation of investment return net of external and direct internal investment expenses. Management has evaluated the provisions of ASU 2016-14 and has determined that the presentation of the consolidated financial statements will need to be modified as required by the ASU.

2. INVESTMENTS AND FAIR VALUE MEASUREMENTS

The Organization uses fair value measurements to record fair value adjustments to certain assets and to determine fair value disclosures.

Following is a description of the valuation methodologies and key inputs used to measure financial assets recorded at fair value. For financial assets recorded at fair value, the description includes an indication of the level of the fair value hierarchy in which the assets are classified.

The Organization classifies its common stock, preferred stock and mutual funds as Level 1 in the fair value hierarchy since the values are based on their quoted prices in active markets. The fair value of cash and money markets are based on cost which approximates fair value.

The Organization classifies its corporate bonds, variable annuity trusts, and government of Israel bonds and notes as Level 2 in the fair value hierarchy since these investments are valued using recently executed transactions, market price quotations (where observable), bond spreads, or credit default swap spreads. The spread data used is for the same maturity as the bond. If the spread data does not reference the issuer, then data that references a comparable issuer is used. When observable price quotations are not available, fair value is determined based on cash flow models with yield curves, bond, or single-named credit default swap spreads and recovery rates based on collateral values as key inputs.

The Organization classifies the beneficial interest in perpetual trusts as Level 3 in the fair value hierarchy. The underlying trust assets cannot be liquidated or redeemed by the Organization. As such, no quoted prices or active market are available for this asset. As a practical expedient, the carrying value of this asset is deemed equal to the Organization's proportionate share of the fair value of the total investments held in the trust.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

JEWISH FEDERATION OF GREATER TOLEDO

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Assets Recorded at Fair Value on a Recurring Basis

The following tables set forth by level, within the fair value hierarchy, the recorded amount of assets measured at fair value on a recurring basis as of June 30:

2018	Assets at Fair Value			
	Level 1	Level 2	Level 3	Total
Cash and money markets	\$ 66,326	\$ -	\$ -	\$ 66,326
Corporate common stocks	1,161,971	-	-	1,161,971
Corporate preferred stocks	1,254,720	-	-	1,254,720
Government of Israel bonds and notes	-	575,131	-	575,131
Mutual funds				
Fixed income bond fund	10,775,687	-	-	10,775,687
International	10,635,047	-	-	10,635,047
Large cap	14,895,438	-	-	14,895,438
Small/Mid cap	681,730	-	-	681,730
Real estate	316,716	-	-	316,716
Emerging markets equity	324,349	-	-	324,349
Commodities	128,825	-	-	128,825
Beneficial interest in perpetual trusts	-	-	2,955,368	2,955,368
Total assets at fair value	<u>\$ 40,240,809</u>	<u>\$ 575,131</u>	<u>\$ 2,955,368</u>	<u>\$ 43,771,308</u>

2017	Assets at Fair Value			
	Level 1	Level 2	Level 3	Total
Cash and money markets	\$ 150,211	\$ -	\$ -	\$ 150,211
Corporate common stocks	1,044,985	-	-	1,044,985
Corporate preferred stocks	1,352,832	-	-	1,352,832
Government of Israel bonds and notes	-	576,413	-	576,413
Mutual funds				
Fixed income bond fund	8,498,658	-	-	8,498,658
International	7,177,928	-	-	7,177,928
Large cap	14,678,791	-	-	14,678,791
Small/Mid cap	2,998,356	-	-	2,998,356
Real estate	3,318,665	-	-	3,318,665
Emerging markets equity	313,978	-	-	313,978
Commodities	111,852	-	-	111,852
Beneficial interest in perpetual trusts	-	-	2,872,966	2,872,966
Total assets at fair value	<u>\$ 39,646,256</u>	<u>\$ 576,413</u>	<u>\$ 2,872,966</u>	<u>\$ 43,095,635</u>

JEWISH FEDERATION OF GREATER TOLEDO

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The tables below provide a summary of changes in the Organization's Level 3 assets for the years ended June 30, 2018 and 2017.

	2018	2017
Balance at July 1	\$ 2,872,966	\$ 2,687,274
Change in fair value	<u>82,402</u>	<u>185,692</u>
Balance at June 30	<u>\$ 2,955,368</u>	<u>\$ 2,872,966</u>

The Federation is an intermediary for the Jewish Senior Services Supporting Organization (JSS) and has recorded an asset and liability in the consolidated statements of financial position for the investments held for that organization which amount to \$12,393,455 at June 30, 2018 and \$12,154,583 at June 30, 2017.

3. PROPERTY AND EQUIPMENT

Net property and equipment consists of the following assets at June 30:

	2018	2017
Property and equipment		
Land and land improvements	\$ 233,786	\$ 233,786
Holocaust Memorial Park	36,846	36,846
Buildings and building improvements	6,847,556	6,718,152
Furniture and equipment	<u>709,481</u>	<u>691,171</u>
Total property and equipment	7,827,669	7,679,955
Less allowance for depreciation	<u>6,018,231</u>	<u>5,893,372</u>
Net property and equipment	<u>\$ 1,809,438</u>	<u>\$ 1,786,583</u>

4. RETIREMENT PLANS

The Federation sponsors a qualified retirement plan under Section 401(k) of the IRC for all of the individual agencies. This plan allows for employee salary deferrals, employee rollover contributions, employer safe harbor contribution of 3% of eligible employee compensation, plus additional contributions that may be made at the employer's discretion. This plan covers substantially all employees of the Federation, following one year of service and attainment of age 21. All contributions are fully vested upon placement in the 401(k) plan.

Contribution expense related to the plans amounted to \$130,581 in 2018 and \$106,208 in 2017, and is reported as part of employee benefits in the consolidated statements of functional expenses.

Certain Service employees and former employees of Holdings are participants in the frozen Employee Benefits Plan of the United Way of Greater Toledo and Affiliated Agencies (the "Plan") (EIN: 34-4427947, No.: 333). Under the Plan, benefit accrual service ceased to accrue for all participants as of December 31, 2003, and final average earnings used to calculate benefits ceased to accrue as of that date. The Plan will remain in existence as long as necessary to pay benefits accumulated prior to December 31, 2003.

JEWISH FEDERATION OF GREATER TOLEDO

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As of December 31, 2017, 52 of the approximately 1,400 total participants are from Service and Holdings. Since the Plan is an Eligible Charity Plan (“ECP”), the Plan is not subject to the minimum funding standards contained in the Pension Protection Act of 2006 (“PPA”) until the first plan year for which the Plan ceases to be an ECP. The United Way of Greater Toledo’s (“United Way”) Board of Trustees has established a Funding Policy which requires contributions to meet or exceed the minimum funding requirement. Contributions were required to be made to the Plan for 2018 and 2017 in amounts determined by the United Way of Greater Toledo’s (“United Way”) Board of Trustees. The contributions are allocated among the United Way and the participating agencies based on calculations performed by the Plan’s actuary. The Service and Holdings’ share of the required contributions was approximately \$34,000 in 2018 and 2017, and these amounts are less than 5% of the total Plan contributions for each of those years.

At January 1, 2018, the value of the Plan’s assets exceeds the current liability of \$39,589,700. The current liability represents the present value of accumulated plan benefits computed using certain interest rate assumptions that are prescribed by Pension Protection Act (“PPA”). The funding is determined by the actuary and is allocated based on employee liability among United Way and the participating agencies. In the event of nonpayment by a participating agency, the remaining participating agencies of the Plan may be liable to meet the minimum contribution required by the PPA.

The actuarial present value of accumulated Plan benefits was \$38,849,203 as of the January 1, 2018 valuation date, the most recent information available. The fair value of the Plan’s investments was \$43,975,220 as of December 31, 2017. Plan assets are invested based on a long-term investment strategy and held approximately 24% in fixed income securities and 76% in equity accounts as of December 31, 2017.

5. YMCA INTEGRATION, LEASE, AND AFFILIATION AGREEMENTS

Holdings and the Federation entered into an integration agreement and a lease agreement with the YMCA of Greater Toledo (“YMCA”) effective on January 31, 2004. The YMCA operates Holdings’ primary recreational facility as a result of the agreements. The terms of the agreements are five years, renewable thereafter for six consecutive five-year extension terms, unless terminated earlier. Holdings and Federation maintain ownership of the premises but must offer the right of the first refusal to the YMCA if a written purchase offer is made on the leased premises. No rent is to be received or paid during the term of these agreements. Portions of Holdings’ facility are to be used by Federation employees and no rent will be charged to Holdings or the Federation for the use of that space. Depreciation expense related to the portion of the facility used by the Federation employees is included in the consolidated statements of activities. All maintenance, utilities, insurance, and taxes are to be paid by the YMCA.

On December 28, 2018, Holdings and Federation entered into a new operating agreement with and sold their building to the YMCA for \$2.4 million. As part of the sale, the Federation is leasing back the office space they occupy in the building under a new lease agreement.

JEWISH FEDERATION OF GREATER TOLEDO

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

6. GRANT ALLOCATIONS

Federation grant allocations are as follows for the years ended June 30:

	2018	2017
National Jewish Organizations	\$ 183,859	\$ 233,087
Synagogue (including capital campaigns)	303,492	337,795
Synagogue in other communities	5,200	-
Local Jewish organizations	480,423	15,720
Local Jewish in other communities	13,378	-
Local social services & art	43,309	26,470
National social services	26,000	113,523
Scholarship	126,227	173,423
Education and hospitals	35,270	35,698
Other	<u>62,434</u>	<u>58,667</u>
Total allocations	<u>\$ 1,279,592</u>	<u>\$ 994,383</u>

In May 2018, the Federation's Board of Directors approved approximately \$432,000 in allocations to be paid to unaffiliated organizations during the fiscal year ending June 30, 2019.

7. RESTRICTED NET ASSETS AND SPLIT-INTEREST AGREEMENTS

Temporarily restricted net assets are available for the following purposes at June 30:

	2018	2017
Contributions	\$ 821,217	\$ 834,991
JFS Grant	119,424	119,424
Designated agencies	6,763,164	6,516,395
Various specified organizations and activities	<u>2,180,017</u>	<u>2,609,837</u>
Total temporarily restricted net assets	<u>\$ 9,883,822</u>	<u>\$ 10,080,647</u>

Permanently restricted net assets are as follows at June 30:

	2018	2017
Beneficial interest in trusts (Note 10)	<u>\$ 2,955,368</u>	<u>\$ 2,872,966</u>

JEWISH FEDERATION OF GREATER TOLEDO

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Net assets released from donor restrictions by the passage of time, actions of the Organization, or both were as follows for the years ended June 30:

	2018	2017
Temporarily restricted		
Contributions	\$ 68,973	\$ 65,657
Designated agencies	449,086	608,246
Various specified organizations and activities	<u>602,490</u>	<u>138,068</u>
Net assets released from donor restrictions	<u>\$ 1,120,549</u>	<u>\$ 811,971</u>

The Federation has been designated as the trustee for irrevocable split-interest agreements, consisting of charitable remainder trusts and charitable gift annuities. Terms of these agreements include making fixed payments and payments based on the return on investments to beneficiaries and payouts of principal to the Federation and other organizations after certain events have occurred. Assets under these collective agreements amounted to \$1,421,293 and \$1,396,274 at June 30, 2018 and 2017, respectively, and are included as restricted investments in the consolidated statements of financial position. The Federation has also established liabilities of \$581,586 and \$560,219 at June 30, 2018 and 2017, respectively, for the present value of estimated payments to be made to beneficiaries and other organizations. These amounts are recorded as trusts payable to others in the consolidated statements of financial position. Assumptions used to calculate the present value are based on estimated lives of beneficiaries and a discount rate of return of 8%.

8. LIFE INSURANCE POLICIES

The Federation is owner and beneficiary of certain donated life insurance policies, which had a total face value of approximately \$4,431,000 and \$2,949,000 at June 30, 2018 and 2017, respectively. The cash surrender value of these policies is reflected as an asset in the consolidated statements of financial position.

9. LEASE AGREEMENTS

The Federation and Service lease office equipment under noncancellable operating leases with expiration dates through April 2022. Future minimum rentals under these leases are as follows for the years ending June 30:

Year	Amount
2019	\$ 73,897
2020	72,518
2021	69,386
2022	<u>23,258</u>
Total	<u>\$ 239,059</u>

Rental expense under these leases amounted to \$96,809 in 2018 and \$94,533 in 2017.

JEWISH FEDERATION OF GREATER TOLEDO

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Holdings has a lease agreement with the YMCA of Greater Toledo for space in Holding's community services building. As noted in Note 5, the lease was terminated in December 2018. Future rental receipts under this lease through December 2018 was \$31,126.

Rental revenue under the above lease amounted to \$62,272 in 2018 and 2017 and is recorded as rental revenue on the consolidated statements of activities.

10. BENEFICIAL INTEREST IN PERPETUAL TRUSTS

The Federation, Board and Service are beneficiaries of an interest in the same irrevocable trust. The organizations are entitled to percentages, totaling 35%, of the income generated from this trust in perpetuity. Since the trust is irrevocable, the organizations have recorded 35% of the trust's assets as a beneficial interest in perpetual trust and a permanently restricted net asset. The Federation and its affiliates recognized investment income from the trust in the amount of \$138,200 in 2018 and \$146,206 in 2017.

The Federation is a beneficiary of an interest in an irrevocable trust. The Federation is entitled to 2.54% of the income generated from this trust. Since the trust is irrevocable, the Federation has recorded 2.54% of the trust's assets (\$910 and \$1,329 at June 30, 2018 and 2017, respectively) as a beneficial interest in trust and as a permanently restricted net asset. The Federation recognized investment income from the trust in the amount of \$8,363 in 2018 and \$9,501 in 2017.

11. MANAGEMENT AGREEMENT

The Federation entered into a services agreement with Pelham Manor, an agency subsidized by the U.S. Department of Housing and Urban Development. Under the terms of this agreement, the Federation receives a fee to provide certain bookkeeping, financial, and other service. Service fee revenues under this agreement amounted to \$29,058 in 2018 and \$32,367 in 2017.

JEWISH FEDERATION OF GREATER TOLEDO

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

12. ENDOWMENTS

The Organization's endowment funds consist of board-designated funds established for a variety of purposes. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. The Organization has long-term investments in addition to endowment funds which are used for other purposes.

Investment Return Objectives, Risk Parameters, and Strategies

The Organization has adopted investment and spending policies, approved by the Board of Directors, for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment funds while also maintaining the purchasing power of those endowment assets over the long-term. Endowment assets are invested in a well diversified asset mix, which includes equity and debt securities and real estate, that is intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to make an annual distribution as described in the spending policy below, while growing the funds if possible. Therefore, the Organization expects its endowment assets, over time, to produce an annual average rate of return of approximately 5% greater than inflation as expressed in the Consumer Price Index, net of expenses. Actual returns in any given year may vary from this amount. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

Spending Policy

The Organization has a policy of appropriating for distribution each year an amount equal to an average of the fund's annual earnings for the three previous calendar years. In establishing this policy, the Organization considered the long-term expected return on its investment assets, the nature, and duration of the individual endowment funds and the possible effects of inflation.

Composition of and changes in endowment net assets were as follows for the years ended June 30:

	2018	2017
Unrestricted		
Board - designated endowment net assets, beginning of year	\$ 2,472,502	\$ 2,426,967
Investment income	98,288	55,976
Net realized and unrealized gains	74,852	204,760
Contributions	5,539	1,660
Transfers	10,280	(90,416)
Distributions to agencies	<u>(37,729)</u>	<u>(126,445)</u>
 Board - designated endowment net assets, end of year	 <u>\$ 2,623,732</u>	 <u>\$ 2,472,502</u>



**INDEPENDENT AUDITORS' REPORT
ON SUPPLEMENTARY INFORMATION**

January 31, 2019

Board of Directors
Jewish Federation of Greater Toledo
Sylvania, Ohio

We have audited the consolidated financial statements of *Jewish Federation of Greater Toledo* as of and for the years ended June 30, 2018 and 2017, and have issued our report thereon dated January 31, 2019, which expressed an unmodified opinion on those consolidated financial statements. Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information, which is the responsibility of management, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information has not been subjected to the auditing procedures applied in the audits of the consolidated financial statements, and, accordingly, we do not express an opinion or provide any assurance on it.



SUPPLEMENTARY INFORMATION

JEWISH FEDERATION OF GREATER TOLEDO

CONSOLIDATING STATEMENT OF FINANCIAL POSITION JUNE 30, 2018

	Jewish Federation	Toledo Jewish Community Foundation	Total Jewish Federation	Toledo Board of Jewish Education	Jewish Family Service of Toledo, Ohio, Inc.	UJC Holdings, Inc.	Eliminations	Total
ASSETS								
Current assets								
Cash and cash equivalents	\$ 206,800	\$ 58,068	\$ 264,868	\$ 30,386	\$ 26,382	\$ 14,606	\$ -	\$ 336,242
Accounts receivable	110,462	48,844	159,306	7,740	25,127	9,807	(10,237)	191,743
Grants and pledges receivable	7,197	-	7,197	-	-	-	-	7,197
Prepaid expenses and other assets	55,409	3,654	59,063	-	1,934	-	-	60,997
Total current assets	379,868	110,566	490,434	38,126	53,443	24,413	(10,237)	596,179
Net property and equipment	77,520	-	77,520	13,443	37,346	1,681,129	-	1,809,438
Investments	3,527	39,391,120	39,394,647	-	-	-	-	39,394,647
Restricted investments	-	1,421,293	1,421,293	-	-	-	-	1,421,293
Investments held by affiliated organization	-	-	-	79,824	63,273	-	(143,097)	-
Beneficial interest in perpetual trusts	1,689,172	-	1,689,172	422,065	844,131	-	-	2,955,368
Cash surrender value of life insurance	-	1,265,586	1,265,586	-	-	-	-	1,265,586
Total assets	\$ 2,150,087	\$ 42,188,565	\$ 44,338,652	\$ 553,458	\$ 998,193	\$ 1,705,542	\$ (153,334)	\$ 47,442,511
LIABILITIES								
Current liabilities								
Accounts payable and accrued liabilities	\$ 53,300	\$ 20,502	\$ 73,802	\$ 23,762	\$ 17,455	\$ 1,597	\$ -	\$ 116,616
Deferred revenue	-	-	-	44,094	14,500	-	-	58,594
Total current liabilities	53,300	20,502	73,802	67,856	31,955	1,597	-	175,210
Trusts payable to others	-	581,586	581,586	-	-	-	-	581,586
Note payable - Solomon	10,237	-	10,237	-	-	-	(10,237)	-
Investments held for associate and affiliate organization	-	12,536,551	12,536,551	-	-	-	(143,097)	12,393,454
Total liabilities	63,537	13,138,639	13,202,176	67,856	31,955	1,597	(153,334)	13,150,250
Net assets								
Unrestricted								
Board-designated endowment	-	2,623,732	2,623,732	-	-	-	-	2,623,732
Philanthropic funds	-	6,476,143	6,476,143	-	-	-	-	6,476,143
Undesignated	397,378	10,185,653	10,583,031	63,537	2,683	1,703,945	-	12,353,196
Total unrestricted	397,378	19,285,528	19,682,906	63,537	2,683	1,703,945	-	21,453,071
Temporarily restricted	-	9,764,398	9,764,398	-	119,424	-	-	9,883,822
Permanently restricted	1,689,172	-	1,689,172	422,065	844,131	-	-	2,955,368
Total net assets	2,086,550	29,049,926	31,136,476	485,602	966,238	1,703,945	-	34,292,261
Total liabilities and net assets	\$ 2,150,087	\$ 42,188,565	\$ 44,338,652	\$ 553,458	\$ 998,193	\$ 1,705,542	\$ (153,334)	\$ 47,442,511

See independent auditors' report on supplementary information.

JEWISH FEDERATION OF GREATER TOLEDO

**CONSOLIDATING STATEMENT OF ACTIVITIES
YEAR ENDED JUNE 30, 2018**

	Jewish Federation	Toledo Jewish Community Foundation	Total Jewish Federation	Toledo Board of Jewish Education	Jewish Family Service of Toledo, Ohio, Inc.	UJC Holdings, Inc.	Eliminations	Total
Unrestricted net assets								
Support, revenue, and gains								
Support								
Annual campaign pledges	\$ 962,566	\$ -	\$ 962,566	\$ -	\$ -	\$ -	\$ (267,076)	\$ 695,490
Contributions	320,306	426,428	746,734	33,487	367,848	-	(373,437)	774,632
Grants	59,010	-	59,010	-	-	-	(59,010)	-
United Way, donor-directed contributions	-	-	-	-	5,025	-	-	5,025
Jewish Senior Services Supporting Organization	-	-	-	-	440,338	-	-	440,338
Jewish Federation of Greater Toledo	-	-	-	177,281	22,691	(57,642)	(142,330)	-
Revenue and gains								
Program service fees	93,988	-	93,988	-	32,643	-	-	126,631
Tuition and books, net	-	-	-	109,314	-	-	-	109,314
Investment income	28	723,453	723,481	-	-	-	-	723,481
Net realized and unrealized gains on investments	-	501,193	501,193	-	-	-	26,335	527,528
Rental revenue	-	6,500	6,500	-	-	62,272	-	68,772
Other	100,863	69,633	170,496	4,620	20	-	(38,574)	136,562
Net assets released from restrictions	-	1,120,549	1,120,549	-	-	-	-	1,120,549
Total support, revenue, and gains	1,536,761	2,847,756	4,384,517	324,702	868,565	4,630	(854,092)	4,728,322
Expenses								
Program								
Federation	1,023,893	44,263	1,068,156	-	-	-	(3,500)	1,064,656
Grants	192,608	1,965,847	2,158,455	-	-	-	(878,863)	1,279,592
Education	-	-	-	329,769	-	-	-	329,769
Family services	-	-	-	-	800,488	-	(9)	800,479
Total program	1,216,501	2,010,110	3,226,611	329,769	800,488	-	(882,372)	3,474,496
Administrative	301,639	4,426	306,065	-	57,871	126,097	-	490,033
Campaign and other financial resource development	302,052	400,942	702,994	-	-	-	(20,374)	682,620
Total expenses	1,820,192	2,415,478	4,235,670	329,769	858,359	126,097	(902,746)	4,647,149
Support, revenue, and gains over (under) expenses	(283,431)	432,278	148,847	(5,067)	10,206	(121,467)	48,654	81,173
Nonoperating gains (losses)								
Change in cash surrender value of life insurance	-	93,074	93,074	-	-	-	-	93,074
Change in value of investments held by affiliated organization	-	-	-	17,880	8,455	-	(26,335)	-
Total nonoperating gains (losses)	-	93,074	93,074	17,880	8,455	-	(26,335)	93,074
Changes in unrestricted net assets before transfers	(283,431)	525,352	241,921	12,813	18,661	(121,467)	22,319	174,247
Fund transfers	281,899	(391,186)	(109,287)	(2,850)	(43,974)	156,111	-	-
Changes in unrestricted net assets	(1,532)	134,166	132,634	9,963	(25,313)	34,644	22,319	174,247
Temporarily restricted net assets								
Contributions	-	280,110	280,110	-	-	-	(22,319)	257,791
Investment income	-	412,062	412,062	-	-	-	-	412,062
Net realized and unrealized gains on investments	-	253,871	253,871	-	-	-	-	253,871
Net assets released from restrictions	-	(1,120,549)	(1,120,549)	-	-	-	-	(1,120,549)
Changes in temporarily restricted net assets	-	(174,506)	(174,506)	-	-	-	(22,319)	(196,825)
Permanently restricted net assets								
Change in value of beneficial interest in perpetual trusts	46,908	-	46,908	11,831	23,663	-	-	82,402
Changes in net assets	45,376	(40,340)	5,036	21,794	(1,650)	34,644	-	59,824
Net assets at beginning of year	2,041,174	29,090,266	31,131,440	463,808	967,888	1,669,301	-	34,232,437
Net assets at end of year	\$ 2,086,550	\$ 29,049,926	\$ 31,136,476	\$ 485,602	\$ 966,238	\$ 1,703,945	\$ -	\$ 34,292,261

See independent auditors' report on supplementary information.

JEWISH FEDERATION OF GREATER TOLEDO

CONSOLIDATING STATEMENT OF FINANCIAL POSITION

JUNE 30, 2017

	Jewish Federation of Greater Toledo	Toledo Board of Jewish Education	Jewish Family Service of Toledo, Ohio, Inc.	UJC Holdings, Inc.	Eliminations	Total
ASSETS						
Current assets						
Cash and cash equivalents	\$ 662,706	\$ 45,410	\$ 37,267	\$ 12,589	\$ -	\$ 757,972
Accounts receivable	165,997	-	33,424	8,877	(25,237)	183,061
Grants and pledges receivable	102,707	-	-	-	-	102,707
Prepaid expenses and other assets	27,096	-	6,173	3,839	-	37,108
Total current assets	958,506	45,410	76,864	25,305	(25,237)	1,080,848
Net property and equipment	85,620	14,397	41,509	1,645,057	-	1,786,583
Investments	38,826,395	-	-	-	-	38,826,395
Restricted investments	1,396,274	-	-	-	-	1,396,274
Investments held by affiliated organization	-	61,944	54,818	-	(116,762)	-
Beneficial interest in trusts	1,642,264	410,234	820,468	-	-	2,872,966
Cash surrender value of life insurance	1,172,512	-	-	-	-	1,172,512
Total assets	\$ 44,081,571	\$ 531,985	\$ 993,659	\$ 1,670,362	\$ (141,999)	\$ 47,135,578
LIABILITIES						
Current liabilities						
Accounts payable and accrued liabilities	\$ 87,027	\$ 23,725	\$ 14,348	\$ 1,061	\$ -	\$ 126,161
Deferred revenue	6,303	44,452	11,423	-	-	62,178
Total current assets	93,330	68,177	25,771	1,061	-	188,339
Trusts payable to others	560,219	-	-	-	-	560,219
Note payable - Solomon	25,237	-	-	-	(25,237)	-
Investments held for associate and affiliate organization	12,271,345	-	-	-	(116,762)	12,154,583
Total liabilities	12,950,131	68,177	25,771	1,061	(141,999)	12,903,141
Net assets						
Unrestricted						
Board-designated endowment	2,472,502	-	-	-	-	2,472,502
Philanthropic funds	6,345,821	-	-	-	-	6,345,821
Undesignated	10,709,630	53,574	27,996	1,669,301	-	12,460,501
Total unrestricted	19,527,953	53,574	27,996	1,669,301	-	21,278,824
Temporarily restricted	9,961,223	-	119,424	-	-	10,080,647
Permanently restricted	1,642,264	410,234	820,468	-	-	2,872,966
Total net assets	31,131,440	463,808	967,888	1,669,301	-	34,232,437
Total liabilities and net assets	\$ 44,081,571	\$ 531,985	\$ 993,659	\$ 1,670,362	\$ (141,999)	\$ 47,135,578

See independent auditors' report on supplementary information.

JEWISH FEDERATION OF GREATER TOLEDO

CONSOLIDATING STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2017

	Jewish Federation of Greater Toledo	Toledo Board of Jewish Education	Family Service of Toledo, Ohio, Inc.	UJC Holdings, Inc.	Eliminations	Total
Unrestricted net assets						
Support, revenue, and gains						
Support						
Annual campaign pledges	\$ 876,821	\$ -	\$ -	\$ -	\$ (269,079)	\$ 607,742
Contributions	1,191,556	23,749	167,080	-	(416,015)	966,370
Grants	52,400	4,500	-	-	(52,400)	4,500
United Way, donor-directed contributions	-	-	5,363	-	-	5,363
Jewish Senior Services Supporting Organization	86,456	-	528,238	-	-	614,694
Jewish Federation of Greater Toledo	-	164,818	168,467	(68,354)	(264,931)	-
Revenue and gains						
Program service fees	54,927	-	22,225	-	-	77,152
Tuition and books, net	-	94,830	-	-	-	94,830
Investment income	613,570	-	-	-	-	613,570
Net realized and unrealized gains on investments	1,467,777	-	-	-	14,491	1,482,268
Rental revenue	6,000	-	-	62,272	-	68,272
Other	135,436	8,263	3,256	-	(21,175)	125,780
Net assets released from restrictions	811,971	-	-	-	-	811,971
Total support, revenue, and gains	5,296,914	296,160	894,629	(6,082)	(1,009,109)	5,472,512
Expenses						
Program						
Federation	953,945	-	-	-	-	953,945
Grants	1,996,808	-	-	-	(1,002,425)	994,383
Education	-	300,515	-	-	-	300,515
Family services	-	-	892,929	-	-	892,929
Total Program	2,950,753	300,515	892,929	-	(1,002,425)	3,141,772
Administrative	282,509	-	33,752	124,948	-	441,209
Campaign and other financial resource development	591,465	-	-	-	(21,175)	570,290
Total expenses	3,824,727	300,515	926,681	124,948	(1,023,600)	4,153,271
Support, revenues, and gains over (under) expenses	1,472,187	(4,355)	(32,052)	(131,030)	14,491	1,319,241
Nonoperating gains (losses)						
Change in cash surrender value of life insurance	10,873	-	-	-	-	10,873
Change in value of investments held by affiliated organization	-	10,736	3,755	-	(14,491)	-
Total nonoperating (gains) losses	10,873	10,736	3,755	-	(14,491)	10,873
Changes in unrestricted net assets	1,483,060	6,381	(28,297)	(131,030)	-	1,330,114
Fund transfers	(4,513)	-	(15,487)	20,000	-	-
Changes in unrestricted net assets	1,478,547	6,381	(43,784)	(111,030)	-	1,330,114
Temporarily restricted net assets						
Contributions	1,341,490	-	44,082	-	-	1,385,572
Investment income	282,916	-	-	-	-	282,916
Net realized and unrealized losses on investments	712,796	-	-	-	-	712,796
Net assets released from restrictions	(811,971)	-	-	-	-	(811,971)
Changes in temporarily restricted net assets	1,525,231	-	44,082	-	-	1,569,313
Permanently restricted net assets						
Change in value of beneficial interest in perpetual trusts	106,090	26,534	53,068	-	-	185,692
Changes in net assets	3,109,868	32,915	53,366	(111,030)	-	3,085,119
Net assets at beginning of year	28,021,572	430,893	914,522	1,780,331	-	31,147,318
Net assets at end of year	\$ 31,131,440	\$ 463,808	\$ 967,888	\$ 1,669,301	\$ -	\$ 34,232,437

See independent auditors' report on supplementary information.