



August 10-12, 2015 • Atlanta, GA

JW Marriot Atlanta Buckhead

SUPERVISOR AS COACH:

Live at I-LEAD and Continuing Education Online

Faculty: Deborah Grayson Riegel, Head Coach, MyJewishCoach

"The door to success is marked 'push' and 'pull'. Wisdom is knowing when to use which one." - Yiddish Proverb

In this blended learning course, you will learn how and when to use coaching skills as part of your supervision toolkit. You will learn when to coach and when not to, understand how a coaching approach benefits you, your direct reports and line staff, how to use coaching skills to manage up, and how to look for coachable moments every day with your teams and colleagues. This is a highly interactive, practical workshop that will build trust, connection and deepen the relationships among the cohort.

Our ten coaching skills (Partnering for Performance, Focusing, Listening to Learn, Being Curious, Tapping into Wisdom, Summoning Strengths, Motivational Goal Setting, Action Planning, Anticipating and Overcoming Obstacles, and Creating Commitment and Accountability) will help you step up your coaching skills as supervisors, as well as be able to use coaching in fundraising, leadership development, personal development and more.

There are no role-plays in this workshop! We will be coaching each other on real-life challenges, dilemmas and opportunities.

- **Live at I-LEAD 2015 – August 11th, 2015**
Spend Tuesday, August 11th in three intensive sessions
- **Webinar 1 – September 17th, 3-4pm EST: Seeking Coachable Moments Every Day**
This webinar will give you an opportunity to reconnect and to reflect on what coaching skills you are using on a more regular basis (and with what impact), review and troubleshoot common coaching challenges, and add new skills to those you have already learned.
- **Webinar 2 – October 19th, 3-4pm EST: Taking Your Coaching Skills to the Next Level**
There are still more skills to learn! This webinar will add to your toolkit of skills, and give you the chance to hear and participate in live coaching for review and feedback.
- **Webinar 3 – November 16th, 3-4pm EST: Everyday Coaching**
This webinar will demonstrate the final skills, and offer a concrete framework for putting coaching conversations into action on a regular basis.

Who Should Sign Up for Supervisor as Coach?

Professionals who...

- Have management responsibilities
- Supervise one or more full-time professionals
- Have 5+ years of experience at a Federation or comparable organization

Cost: The Supervisor as Coach program fee is \$150, which includes the I-LEAD program and three continuing education webinars. Travel and accommodations for I-LEAD are not included.