# **TOTAL REVENUE 2017-2018**



	Jewish Federation of GMW NJ	Jewish Community Foundation	Total
United Jewish Appeal			
Unrestricted	\$20,652,944		\$20,652,944
Restricted	2,765,829		2,765,829
Planned Gifts and Endowments	1,963,440	\$78,656,502	80,619,942
JCF Administrative Fees		1,962,027	1,962,027
Other Revenue	156,807		156,807
TOTAL REVENUE 2017-18	\$25,539,020	\$80,618,529	\$106,157,549
TOTAL USES OF FUNDS 2017-18 (SUM	MARY)		
Overseas	\$ <b>7,809,318</b>	\$2,405,578	\$10,214,99 <b>6</b>
Israel-Based	6,708,998	1,785,678	8,494,676
Worldwide	1,100,320	620,000	1,720,320
National	164,300	4,505,082	4,669,382
Local	4,175,482	4,914,550	9,090,032
Social Services	1,325,972	600,302	1,926,274
Jewish Life	2,849,510	4,314,248	7,163,758
FEDERATION/JCF	9,704,114	2,102,975	11,807,089
Program Services	5,974,720	320,704	6,295,424
Other Operations	3,729,394	1,782,271	5,511,665
Shrinkage and Campus Contingency	1,179,392		1,179,392
TOTAL USES OF FUNDS 2017-18	\$23,032,596	\$13,928,285	\$36,960,881
INVESTMENT INCOME			
Jewish Community Foundation		\$24,291,955	\$24,291,955
Jewish Federation of Greater MetroWest NJ	\$4,493,943	, - ,	4,493,943
Emergency Reserve	430,248		430,248
TOTAL INVESTMENT INCOME	\$4,924,191	\$24,291,955	\$29,216,14 <b>6</b>

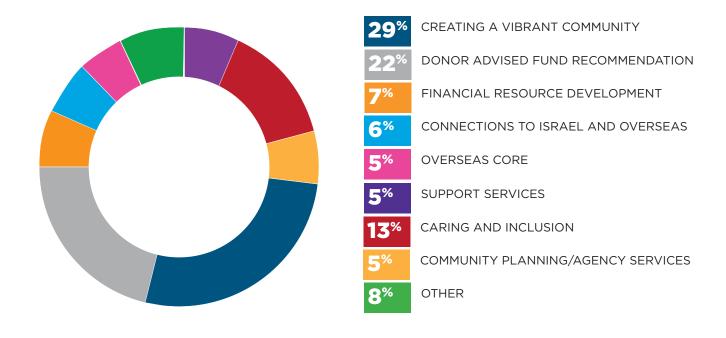
Note: Distributions from the Jewish Community Foundation to the United Jewish Appeal of \$4,438,087 are included in the United Jewish Appeal revenue figures and are not reflected as uses in the Jewish Community Foundation column.



	Jewish Federation of GMW NJ	Jewish Community Foundation	Total
Overseas: Israel-Based  Jewish Agency for Israel, including  Immigration and Absorption Jowish Zionist			
Immigration and Absorption, Jewish Zionist Education, Social Programs, and Youth Aliyah	\$3,826,024	\$1,589,600	\$5,415,624
Birthright Israel Ages 18-26	503,650	35,000	538,650
Israeli Health and Welfare Institutions		33,673	33,673
Israeli Schools and Universities Ofakim/Merchavim	641,270	127,405	127,405 641,270
Arad/Tamar Partnership	132,000		132,000
Religious Pluralism Projects	15,000		15,000
Rishon LeZion Shlichim (Israeli Emissaries)	135,500 287,000		135,500 287,000
Special Projects	1,168,554		1,168,554
Total Israel-Based	\$6,708,998	\$1,785,67 <b>8</b>	\$8,494,676
OVERSEAS: WORLDWIDE  American Jewish Joint Distribution Committee:			
Rebuilding Jewish Communities/ Social Welfare in Distressed Areas	\$893,308		\$893,308
Former Soviet Union	333,333		333,333
Welfare Programs in the FSU	18,000	\$ 620,000	638,000
Cherkassy, Ukraine Other Worldwide (including ORT)	86,000 103,011		86,000 103,011
Total Worldwide	\$1,100,32 <b>0</b>	\$620,000	\$1,720,32 <b>0</b>
NATIONAL			
National Jewish Organizations Jewish Charities Outside Greater MetroWest	<sup>\$</sup> 164,300	\$ 163,000 921,781	\$ 327,300 921,781
Other Charities Outside Greater MetroWest		3,420,301	3,420,301
Total National	\$164,300	\$4,505,082	\$4,669,382
LOCAL: SOCIAL SERVICES  Daughters of Israel*	\$ 372,400	\$ 96,660	\$ 469,060
Hebrew Free Loan of MetroWest	19,400	90,000	19,400
JESPY House	46,600	14,013	60,613
Jewish Family Service of MetroWest NJ	471,036	74,188	545,224
Jewish Family Service of Central NJ Jewish Service for the Developmentally Disable	265,100 ed 28,119	172,418 5,907	473,518 34,026
Jewish Vocational Service	100,000	204,950	304,950
Friendship Circle	12,937	31,597	44,534
Other Local Charities	10,380	569	10,949
*Net of special allocations	\$1,325,97 <b>2</b>	\$600,302	\$1,926,27 <b>4</b>
	\$1,325,97 <b>2</b>	\$600,302	\$1,926,27 <b>4</b>
*Net of special allocations  LOCAL: JEWISH LIFE  NJ State Association of Jewish Federations	\$128,800	·	\$128,800
*Net of special allocations  LOCAL: JEWISH LIFE  NJ State Association of Jewish Federations Golda Och Academy	\$128,800 220,994	\$ 681,661	\$128,800 902,655
*Net of special allocations  LOCAL: JEWISH LIFE  NJ State Association of Jewish Federations	\$128,800	·	\$128,800
*Net of special allocations  LOCAL: JEWISH LIFE  NJ State Association of Jewish Federations Golda Och Academy Gottesman RTW Academy of Morris County Hillel: Rutgers/Drew Universities JCC MetroWest	\$128,800 220,994 102,655 161,217 776,917	\$ 681,661 1,192,285 25,000 381,852	\$128,800 902,655 1,294,940 186,217 1,158,769
*Net of special allocations  LOCAL: JEWISH LIFE  NJ State Association of Jewish Federations Golda Och Academy Gottesman RTW Academy of Morris County Hillel: Rutgers/Drew Universities JCC MetroWest JCC Central NJ	\$128,800 220,994 102,655 161,217 776,917 120,500	\$ 681,661 1,192,285 25,000 381,852 21,897	\$128,800 902,655 1,294,940 186,217 1,158,769 142,397
*Net of special allocations  LOCAL: JEWISH LIFE  NJ State Association of Jewish Federations Golda Och Academy Gottesman RTW Academy of Morris County Hillel: Rutgers/Drew Universities JCC MetroWest	\$128,800 220,994 102,655 161,217 776,917	\$ 681,661 1,192,285 25,000 381,852	\$128,800 902,655 1,294,940 186,217 1,158,769
*Net of special allocations  LOCAL: JEWISH LIFE  NJ State Association of Jewish Federations Golda Och Academy Gottesman RTW Academy of Morris County Hillel: Rutgers/Drew Universities JCC MetroWest JCC Central NJ Jewish Historical Society Joint Chaplaincy Committee Joseph Kushner Hebrew Academy/	\$128,800 220,994 102,655 161,217 776,917 120,500 8,936	\$ 681,661 1,192,285 25,000 381,852 21,897 117,691	\$128,800 902,655 1,294,940 186,217 1,158,769 142,397 126,627
*Net of special allocations  LOCAL: JEWISH LIFE  NJ State Association of Jewish Federations Golda Och Academy Gottesman RTW Academy of Morris County Hillel: Rutgers/Drew Universities JCC MetroWest JCC Central NJ Jewish Historical Society Joint Chaplaincy Committee Joseph Kushner Hebrew Academy/ Rae Kushner Yeshiva High School	\$128,800 220,994 102,655 161,217 776,917 120,500 8,936 130,140 217,647	\$ 681,661 1,192,285 25,000 381,852 21,897 117,691 15,618 796,710	\$ 128,800 902,655 1,294,940 186,217 1,158,769 142,397 126,627 145,758 1,014,357
*Net of special allocations  LOCAL: JEWISH LIFE  NJ State Association of Jewish Federations Golda Och Academy Gottesman RTW Academy of Morris County Hillel: Rutgers/Drew Universities JCC MetroWest JCC Central NJ Jewish Historical Society Joint Chaplaincy Committee Joseph Kushner Hebrew Academy/ Rae Kushner Yeshiva High School Jewish Education Center	\$128,800 220,994 102,655 161,217 776,917 120,500 8,936 130,140	\$ 681,661 1,192,285 25,000 381,852 21,897 117,691 15,618	\$128,800 902,655 1,294,940 186,217 1,158,769 142,397 126,627 145,758
*Net of special allocations  LOCAL: JEWISH LIFE  NJ State Association of Jewish Federations Golda Och Academy Gottesman RTW Academy of Morris County Hillel: Rutgers/Drew Universities JCC MetroWest JCC Central NJ Jewish Historical Society Joint Chaplaincy Committee Joseph Kushner Hebrew Academy/ Rae Kushner Yeshiva High School	\$128,800 220,994 102,655 161,217 776,917 120,500 8,936 130,140 217,647 154,704 665,000	\$ 681,661 1,192,285 25,000 381,852 21,897 117,691 15,618 796,710	\$128,800 902,655 1,294,940 186,217 1,158,769 142,397 126,627 145,758 1,014,357 381,040 1,067,705
*Net of special allocations  LOCAL: JEWISH LIFE  NJ State Association of Jewish Federations Golda Och Academy Gottesman RTW Academy of Morris County Hillel: Rutgers/Drew Universities JCC MetroWest JCC Central NJ Jewish Historical Society Joint Chaplaincy Committee Joseph Kushner Hebrew Academy/ Rae Kushner Yeshiva High School Jewish Education Center The Partnership for Jewish Learning and Life (includes Camp Scholarships, One Happy Camper PJ Library & Tour de Summer Camps) Sinai Special Needs Institute	\$128,800 220,994 102,655 161,217 776,917 120,500 8,936 130,140 217,647 154,704 665,000	\$ 681,661 1,192,285 25,000 381,852 21,897 117,691 15,618 796,710 226,336 402,705	\$128,800 902,655 1,294,940 186,217 1,158,769 142,397 126,627 145,758 1,014,357 381,040 1,067,705
*Net of special allocations  LOCAL: JEWISH LIFE  NJ State Association of Jewish Federations Golda Och Academy Gottesman RTW Academy of Morris County Hillel: Rutgers/Drew Universities JCC MetroWest JCC Central NJ Jewish Historical Society Joint Chaplaincy Committee Joseph Kushner Hebrew Academy/ Rae Kushner Yeshiva High School Jewish Education Center The Partnership for Jewish Learning and Life (includes Camp Scholarships, One Happy Camper PJ Library & Tour de Summer Camps) Sinai Special Needs Institute Synagogues and Other Local Agencies	\$128,800 220,994 102,655 161,217 776,917 120,500 8,936 130,140 217,647 154,704 665,000	\$ 681,661 1,192,285 25,000 381,852 21,897 117,691 15,618 796,710	\$128,800 902,655 1,294,940 186,217 1,158,769 142,397 126,627 145,758 1,014,357 381,040 1,067,705
*Net of special allocations  LOCAL: JEWISH LIFE  NJ State Association of Jewish Federations Golda Och Academy Gottesman RTW Academy of Morris County Hillel: Rutgers/Drew Universities JCC MetroWest JCC Central NJ Jewish Historical Society Joint Chaplaincy Committee Joseph Kushner Hebrew Academy/ Rae Kushner Yeshiva High School Jewish Education Center The Partnership for Jewish Learning and Life (includes Camp Scholarships, One Happy Camper PJ Library & Tour de Summer Camps) Sinai Special Needs Institute	\$128,800 220,994 102,655 161,217 776,917 120,500 8,936 130,140 217,647 154,704 665,000	\$ 681,661 1,192,285 25,000 381,852 21,897 117,691 15,618 796,710 226,336 402,705	\$128,800 902,655 1,294,940 186,217 1,158,769 142,397 126,627 145,758 1,014,357 381,040 1,067,705
*Net of special allocations  LOCAL: JEWISH LIFE  NJ State Association of Jewish Federations Golda Och Academy Gottesman RTW Academy of Morris County Hillel: Rutgers/Drew Universities JCC MetroWest JCC Central NJ Jewish Historical Society Joint Chaplaincy Committee Joseph Kushner Hebrew Academy/ Rae Kushner Yeshiva High School Jewish Education Center The Partnership for Jewish Learning and Life (includes Camp Scholarships, One Happy Camper PJ Library & Tour de Summer Camps) Sinai Special Needs Institute Synagogues and Other Local Agencies YM-YWHA of Union County	\$128,800 220,994 102,655 161,217 776,917 120,500 8,936 130,140 217,647 154,704 665,000	\$ 681,661 1,192,285 25,000 381,852 21,897 117,691 15,618 796,710 226,336 402,705	\$ 128,800 902,655 1,294,940 186,217 1,158,769 142,397 126,627 145,758 1,014,357 381,040 1,067,705
*Net of special allocations  LOCAL: JEWISH LIFE  NJ State Association of Jewish Federations Golda Och Academy Gottesman RTW Academy of Morris County Hillel: Rutgers/Drew Universities JCC MetroWest JCC Central NJ Jewish Historical Society Joint Chaplaincy Committee Joseph Kushner Hebrew Academy/ Rae Kushner Yeshiva High School Jewish Education Center The Partnership for Jewish Learning and Life (includes Camp Scholarships, One Happy Camper PJ Library & Tour de Summer Camps) Sinai Special Needs Institute Synagogues and Other Local Agencies YM-YWHA of Union County Other Jewish Local  Total Jewish Life  FEDERATION/JCF Program Services including: Community Planning, Community Relations, Eldercare Services, Israel Programming, NJ Jewish News Subscriptions, Services to	\$128,800 220,994 102,655 161,217 776,917 120,500 8,936 130,140 217,647 154,704 665,000	\$ 681,661 1,192,285 25,000 381,852 21,897 117,691 15,618 796,710 226,336 402,705	\$ 128,800 902,655 1,294,940 186,217 1,158,769 142,397 126,627 145,758 1,014,357 381,040 1,067,705 7,000 310,260 155,500 142,233
*Net of special allocations  LOCAL: JEWISH LIFE  NJ State Association of Jewish Federations Golda Och Academy Gottesman RTW Academy of Morris County Hillel: Rutgers/Drew Universities JCC MetroWest JCC Central NJ Jewish Historical Society Joint Chaplaincy Committee Joseph Kushner Hebrew Academy/ Rae Kushner Yeshiva High School Jewish Education Center The Partnership for Jewish Learning and Life (includes Camp Scholarships, One Happy Camper PJ Library & Tour de Summer Camps) Sinai Special Needs Institute Synagogues and Other Local Agencies YM-YWHA of Union County Other Jewish Local  Total Jewish Life  FEDERATION/JCF Program Services including: Community Planning, Community Relations, Eldercare Services, Israel Programming,	\$128,800 220,994 102,655 161,217 776,917 120,500 8,936 130,140 217,647 154,704 665,000 7,000 155,500	\$ 681,661 1,192,285 25,000 381,852 21,897 117,691 15,618 796,710 226,336 402,705 310,260 142,233 \$4,314,248	\$128,800 902,655 1,294,940 186,217 1,158,769 142,397 126,627 145,758 1,014,357 381,040 1,067,705 7,000 310,260 155,500 142,233 \$7,163,758
*Net of special allocations  LOCAL: JEWISH LIFE  NJ State Association of Jewish Federations Golda Och Academy Gottesman RTW Academy of Morris County Hillel: Rutgers/Drew Universities JCC MetroWest JCC Central NJ Jewish Historical Society Joint Chaplaincy Committee Joseph Kushner Hebrew Academy/ Rae Kushner Yeshiva High School Jewish Education Center The Partnership for Jewish Learning and Life (includes Camp Scholarships, One Happy Camper PJ Library & Tour de Summer Camps) Sinai Special Needs Institute Synagogues and Other Local Agencies YM-YWHA of Union County Other Jewish Local  Total Jewish Life  FEDERATION/JCF Program Services including: Community Planning, Community Relations, Eldercare Services, Israel Programming, NJ Jewish News Subscriptions, Services to Agencies, Waldor Leadership Institute Financial Resource Development Supporting Services including: Administration, Finance and Compliance, Governance,	\$128,800 220,994 102,655 161,217 776,917 120,500 8,936 130,140 217,647 154,704 665,000 7,000 155,500 \$2,849,510 \$5,974,720 \$5,974,720	\$ 681,661 1,192,285 25,000 381,852 21,897 117,691 15,618 796,710 226,336 402,705 310,260 142,233 \$4,314,248 \$320,704	\$ 128,800 902,655 1,294,940 186,217 1,158,769 142,397 126,627 145,758 1,014,357 381,040 1,067,705 7,000 310,260 155,500 142,233 \$7,163,758 \$6,295,424
*Net of special allocations  LOCAL: JEWISH LIFE  NJ State Association of Jewish Federations Golda Och Academy Gottesman RTW Academy of Morris County Hillel: Rutgers/Drew Universities JCC MetroWest JCC Central NJ Jewish Historical Society Joint Chaplaincy Committee Joseph Kushner Hebrew Academy/ Rae Kushner Yeshiva High School Jewish Education Center The Partnership for Jewish Learning and Life (includes Camp Scholarships, One Happy Camper PJ Library & Tour de Summer Camps) Sinai Special Needs Institute Synagogues and Other Local Agencies YM-YWHA of Union County Other Jewish Local  Total Jewish Life  FEDERATION/JCF Program Services including: Community Planning, Community Relations, Eldercare Services, Israel Programming, NJ Jewish News Subscriptions, Services to Agencies, Waldor Leadership Institute Financial Resource Development Supporting Services including: Administration, Finance and Compliance, Governance, Information Services, Marketing  Total FEDERATION/JCF DONOR ADVISED FUND RECOMMENDATIONS SHRINKAGE AND CAMPUS CONTINGENCY Shrinkage	\$128,800 220,994 102,655 161,217 776,917 120,500 8,936 130,140 217,647 154,704 665,000 7,000 155,500 \$2,849,510 \$5,974,720 \$5,974,720 \$9,704,114 \$929,382	\$ 681,661 1,192,285 25,000 381,852 21,897 117,691 15,618 796,710 226,336 402,705 310,260 142,233 \$4,314,248 \$320,704 \$320,704	\$128,800 902,655 1,294,940 186,217 1,158,769 142,397 126,627 145,758 1,014,357 381,040 1,067,705 7,000 310,260 155,500 142,233 \$7,163,758 \$6,295,424 \$11,807,089 \$10,532,555 \$929,382
*Net of special allocations  LOCAL: JEWISH LIFE  NJ State Association of Jewish Federations Golda Och Academy Gottesman RTW Academy of Morris County Hillel: Rutgers/Drew Universities JCC MetroWest JCC Central NJ Jewish Historical Society Joint Chaplaincy Committee Joseph Kushner Hebrew Academy/ Rae Kushner Yeshiva High School Jewish Education Center The Partnership for Jewish Learning and Life (includes Camp Scholarships, One Happy Camper PJ Library & Tour de Summer Camps) Sinai Special Needs Institute Synagogues and Other Local Agencies YM-YWHA of Union County Other Jewish Local  Total Jewish Life  FEDERATION/JCF Program Services including: Community Planning, Community Relations, Eldercare Services, Israel Programming, NJ Jewish News Subscriptions, Services to Agencies, Waldor Leadership Institute Financial Resource Development Supporting Services including: Administration, Finance and Compliance, Governance, Information Services, Marketing  Total FEDERATION/JCF DONOR ADVISED FUND RECOMMENDATIONS SHRINKAGE AND CAMPUS CONTINGENCY Shrinkage Whippany Campus	\$128,800 220,994 102,655 161,217 776,917 120,500 8,936 130,140 217,647 154,704 665,000 7,000 155,500 \$2,849,510 \$5,974,720 \$5,974,720 \$9,704,114 \$929,382 250,000	\$ 681,661 1,192,285 25,000 381,852 21,897 117,691 15,618 796,710 226,336 402,705 310,260 142,233 \$4,314,248 \$320,704 \$320,704	\$128,800 902,655 1,294,940 186,217 1,158,769 142,397 126,627 145,758 1,014,357 381,040 1,067,705 7,000 310,260 155,500 142,233 \$7,163,758 \$6,295,424 \$11,807,089 \$10,532,555 \$929,382 250,000
*Net of special allocations  LOCAL: JEWISH LIFE  NJ State Association of Jewish Federations Golda Och Academy Gottesman RTW Academy of Morris County Hillel: Rutgers/Drew Universities JCC MetroWest JCC Central NJ Jewish Historical Society Joint Chaplaincy Committee Joseph Kushner Hebrew Academy/ Rae Kushner Yeshiva High School Jewish Education Center The Partnership for Jewish Learning and Life (includes Camp Scholarships, One Happy Camper PJ Library & Tour de Summer Camps) Sinai Special Needs Institute Synagogues and Other Local Agencies YM-YWHA of Union County Other Jewish Local  Total Jewish Life  FEDERATION/JCF Program Services including: Community Planning, Community Relations, Eldercare Services, Israel Programming, NJ Jewish News Subscriptions, Services to Agencies, Waldor Leadership Institute Financial Resource Development Supporting Services including: Administration, Finance and Compliance, Governance, Information Services, Marketing  Total FEDERATION/JCF DONOR ADVISED FUND RECOMMENDATIONS SHRINKAGE AND CAMPUS CONTINGENCY Shrinkage Whippany Campus  Total Shrinkage and Campus Contingency	\$128,800 220,994 102,655 161,217 776,917 120,500 8,936 130,140 217,647 154,704 665,000 7,000 155,500 \$2,849,510 \$5,974,720 \$5,974,720 \$9,704,114 \$929,382	\$ 681,661 1,192,285 25,000 381,852 21,897 117,691 15,618 796,710 226,336 402,705 310,260 142,233 \$4,314,248 \$320,704 \$320,704	\$128,800 902,655 1,294,940 186,217 1,158,769 142,397 126,627 145,758 1,014,357 381,040 1,067,705 7,000 310,260 155,500 142,233 \$7,163,758 \$6,295,424 \$11,807,089 \$10,532,555 \$929,382







### **CARING AND INCLUSION:**

We are committed to caring and advocating for Jewish people in need locally and overseas, providing resources and support to those who are aging and creating communities where people of all abilities are valued and able to participate.

## **CREATING A VIBRANT COMMUNITY:**

We support programs and partners in GMW and overseas that connect more people to Jewish life and learning that will enhance their lives and shape who they are as individuals and as a community now and into the future.

# FINANCIAL RESOURCE DEVELOPMENT

Supporting fundraising efforts and stewarding philanthropic relationships as a direct investment in building the foundation for a strong, financially secure Greater MetroWest Jewish community for future generations.

# **SUPPORT SERVICES:**

Managing multiple programs and administering our strong endowment to support all of Federation's wide-reaching efforts locally, in Israel, and around the world.

### **OVERSEAS CORE FUNDING:**

We invest aid, relief and community building projects in Israel and communities overseas through partnerships with: Jewish Agency for Israel, American Jewish Joint Distribution Committee and World ORT.

## **CONNECTIONS TO ISRAEL AND OVERSEAS:**

We support initiatives that create strong connections to Israel and overseas communities and empower people to advocate for Israel.

#### **COMMUNITY PLANNING/AGENCY SERVICES:**

We invest in providing strategic guidance, leadership and expertise to our community partners enabling collaborative planning and community-wide resources.

## DONOR ADVISED FUND RECOMMENDATION:

Community members who invest in Greater MetroWest NJ through a Donor Advised Fund (DAF) at the Jewish Community Foundation have the opportunity to make an impact with their philanthropic dollars around the world. You can donate to a DAF and make recommendations at any time to almost any charity.