

# S COMMUNITY S IMPACT REPORT



# OUR MISSION

The Jewish Federation of Southern New Jersey cares for those in need, enhances Jewish life, and ensures the continuity of a vibrant Jewish community locally, in Israel, and around the world.

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# From our President & CEO

For over 100 years now, the Jewish Federation of Southern New Jersey has stood as a pillar in our community. We've added more milestone moments to our organization's timeline, celebrated our accomplishments and built on the work and success of our past.

As Israel's judicial reform continues to forge a deep divide amongst its citizens, we are unwavering in our support of our beloved homeland and all it stands for - freedom, democracy and a free Jewish state. Traveling to Israel for a 48 hour fly-in was a core memory for us both in our respective roles here at Federation. Yet during a dark time in the country's history, in collaboration with the Katz JCC, we honored Israel's 75th anniversary here at home this year with a festive community celebration that brought so many together.

We've always placed an emphasis on our staff, who are the spokes and gears that keep raising the bar on our system's deliverables every day. By investing in The JFed Way, we have enhanced our community of an extraordinary culture, and we're continuing to lead our staff to great accomplishments. These 30 fundamentals guide our teamwork and ultimate success and we're excited to already see the results of this work taking place. We are taking new approaches in how we can listen more generously, invest in relationships, embrace diverse perspectives and find a way, no matter what the obstacle.

Innovation and reimagining our future is woven into the fibers of our being, as evidenced in the incredible work happening in our system and across each agency; the Katz Jewish Community Center, Jewish Family & Children's Service, Jewish Community Relations Council, Jewish Senior Housing and Healthcare Service, Jewish Community Foundation, Inc., Jewish Community Properties and JFed Security, LLC.

We are thankful to each and every one of you who supports our mission, new initiatives, and partnerships. We truly are stronger together, and we look forward to a continuous, bright and prosperous future as a community.

With gratitude, Ed & Jen

> לְמְדוּ הֵיטֵב דְּרְשׁוּ מִשְׁפָּט, אַשְׁרוּ חָמוֹץ; שָׁפְטוּ יָתוֹם, רִיבוּ אַלְמְנְה Learn to do good. Devote yourselves to justice; Aid the wronged. Uphold the rights of the orphan; Defend the cause of the widow.



Ed Rivkin, President



Service Dubrow Webs

Jennifer Dubrow Weiss, CEO



# **Accessibility & Inclusivity For All**

We believe that everyone has the right to be included in community.

This is especially, but not only, made evident by programs and services the Jewish Federation and our families of agencies provide within our Older Adults and Special Needs Areas of Impact.

This year we launched Older Adults Resource Connections (OARC), a hotline that has everything for older adults – programs, services, events, health care information, activities, and resources for older adults in South Jersey. Developed in collaboration with Aleph Home Care and Samaritan, OARC is only a call or an email away to receive knowledge and support from our team.

Our JFed Rides program, in partnership with Envoy America offering transportation for older adults living in Burlington, Camden, and Gloucester counties, continues to thrive. We have escorted 243 enrolled participants on 1,213 rides and counting with highly-trained drivers to their destinations, from doctors' appointments to the grocery store and everything in between so our older adults don't miss important

life moments. Thanks to a grant from the Raymond & Gertrude R. Saltzman Foundation, subsidies are available to those that qualify.

Aleph Home Care, an award-winning department of the Jewish Federation, continues to help older adults maintain their independence and feel safe with quality care from skilled certified home health aides. The Aleph Adult Day Center expanded its hours to increase flexibility for families as well as the variety of activities offered, which are available for older adults with and without cognitive impairments.

#### **Older Adults**

150%

increase of participation at the Aleph Adult Day Center 1,213

JFed Rides provided from December 2022 -August 2023 430

older adults each month, on average, participated in the Katz JCC's Life Long Learning Program 150,000

hours spent with clients during 22,000 visits by Aleph Home Care staff







Weinberg Commons, our affordable housing community for older adults (age 55+) and adults with special needs in Cherry Hill, NJ, has increased engagement efforts with residents for both the older adult and special needs communities.

One fan favorite activity is Shabbat celebrations at Weinberg Commons. Federation staff and lay leaders show their love for residents by coming together at the complex to welcome Shabbat. Together we recite the Shabbat blessings, sing songs, and have a healthy snack.

Through programs like the ACHaD (Achieving Community Hopes and Dreams) Squadron, a basketball team for individuals with special needs and the JCC Camps at Medford's Open Hearts/Open Doors (OH/OD) program, which provides children with disabilities the opportunity to fully participate with age-appropriate peers at camp, the Jewish Federation works to ensure that no person living with special needs is left behind. We also launched the "Jewish Disability Services - Together We Make An Impact" Podcast with

co-hosts Adam Roth, M.B.A. M.Ed., JFSNJ's Director of Special Needs and Rose Greenblatt OTD, OTR/L, specifically related to community health and advocacy.

Our work to create an inclusive environment for all reaches beyond the older adult and special needs communities. Our agencies are providing safe spaces and support for teens with mental health issues, victims of domestic abuse, and LGBTQ+ youth and their allies. We're coordinating and providing financial assistance for parents in need to be able to give their children access to camp and to early childhood centers, thanks to partnerships with Foundation for Jewish Camp and the Raymond & Gertrude R. Saltzman Foundation. These are just a few of the opportunities our system offers and continues to develop.

We ensure everyone feels that they have a place in our amazing South Jersey community - together we are stronger.

#### **Special Needs**

listeners follow the new "Jewish Disability Services - Together, We Make An Impact" Podcast, which exposes and explores real issues facing the disabled community

children participated in the JCC Camps at Medford's Open Hearts/Open Doors inclusion program

adults with disabilities were helped to reach their full potential and pursue independent, fulfilling lives through services provided by JFCS

individuals participated with 25 volunteers in this year's ACHaD Squadron Baskeball season

# Advocating Beyond Our Borders

This year, the Jewish Federation worked diligently to ensure the well-being of Jewish communities globally by providing financial assistance through our Global Connections Area of Impact, supporting special projects in the Former Soviet Union, Ethiopia, Israel, and beyond.

We are staunch advocates for justice for Jews everywhere, whether it is one individual or groups in a country.

Since the wrongful imprisonment of reporter Evan Gershkovich-the son of Jewish refugees who escaped the Soviet Union and now live in the South Jersey communitywho was arrested by Russian security services and charged with espionage in 2023, our Jewish Federation leaders have had a seat at the table with government officials and the Jewish Federations of North America (JFNA) to help bring Evan home. We collaborated with JFNA to send Evan over 3,000 letters with words of encouragement, thoughts and prayers ahead of the Jewish High Holidays.

When possible, our leaders are on the ground abroad working to bring positive change.

In March, JFSNJ President Ed Rivkin and Chief Executive Officer Jennifer Dubrow Weiss participated in a 48-hour fly-in



alongside 30 Jewish Federation CEOs and board presidents from across North America. During this unprecedented meeting with Israel's senior government leaders on both sides of the Judicial Reform issue and other influential people, Rivkin and Dubrow Weiss engaged in open dialogue on concerns relating to the proposed reforms and to convey issues of the North American Jewish community. A month later, Dubrow Weiss and fellow JFSNJ leaders returned to Israel and attended JFNA's General Assembly honoring Israel's 75th anniversary of Independence. During that trip, they visited Sheba Medical Center in Ramat Gan to see how one of the programs our Global Connections Area of Impact supports-SASA Setton, a social-educational organization partnering to advance education for hospitalized children in Israelreally makes an impact.

We recognize the importance of developing a love for, and connection with, Israel at a young age to cultivate the next generation of strong Jewish leaders in our community. We recently donated \$50,000 to all local synagogues and schools to take students to Israel, as well as to the Katz JCC for teens to go to Israel for the JCC Maccabi Games, so our young community members can experience Israel first-hand.

We will continue to look within and beyond our South Jersey borders to advocate for Jewish communities and democracy, and to overcome any adversity our people face globally, together.

#### Global Connections

\$50,000

was allocated by JFSNJ and the Saltzman Foundation to subsidize teen trips to Israel

\$100,000

directed to special projects specifically focused on helping at-risk children in Israel, elderly Jews in the Former Soviet Union, Israel's victims of terror, and more

3,000

letters sent to Evan Gershkovich and his family, in collaboration with JFNA, to share thoughts and prayers for the High Holidays

\$15,000

was allocated to JAFI's Ethiopian Aliyah program

**Protecting Our Jewish Communities** 

Keeping our community safe has always been of the utmost priority, and how we do so has evolved as our world continues to change. The ADL's Audit of Antisemitic Incidents for 2022 showed a 36% increase from the prior year, and the highest number on record since ADL began tracking antisemitic incidents in 1979.\* Over the past several years, an emphasis on securing our Jewish communal buildings and houses of worship has been ignited and together. our community has evolved to meet the needs of our world.

The establishment of JFed Security, LLC this past year, a new agency of the Jewish Federation of Southern New Jersey, has created meaningful, actionable strides in how the community approaches the vital need for security. It serves 12 counties in New Jersey and the entire state of Delaware with training,



emergency operations planning, guard assignments for our local synagogues and agencies and access to intelligence. This community security initiative has changed the norm in how the Jewish community across the country approaches its safety and security and, thanks to grant funding from Jewish Federations of North America's LiveSecure program, the State of New Jersey and the Saltzman Foundation, this forward-thinking work continues.

While JFed Security's work is often behind the scenes, they've partnered with our Jewish Community Relations Council (JCRC) on its Jewish & Proud campaign. This initiative encourages the community to anonymously report threats, incidents or suspicious activity related to Jewish organizations, facilities or community members. Using this reporting method, we're working together to make our community safer. Additional layers of education and awareness continue to strengthen thanks to partnerships with local school districts, particularly with teacher training sessions on antisemitism and Holocaust education, offering Holocaust speaking engagements for students to ignite dialogue, and coordinating trips for teachers and students to visit the US Holocaust Memorial Museum.

The security needs of our community, coupled with an awareness of rising antisemitism and all forms of hate will continue to exist. Together, we will continue to be vigilant, be prepared, and collaborate to educate and evolve.

Jewish Security Alliance

adl.org/resources/report/audit-antisemitic-incidents-2022

#### Community **Engagement**

Facilitated security training

employees at five JCC summer day camps in New Jersey and Delaware

2,689 counseling sessions fostered clients' mental health and emotional

bags of food distributed weighing 145,186 pounds to help nourish our neighbors in need through JFCS

new security guards hired to protect the community



# Bringing People Together Through Jewish Culture & Education



At the Jewish Federation, our staff and volunteers work tirelessly to bring the community together, promote Jewish life and learning, and connect to our culture and heritage in various ways.

Our Jewish Community Relations Council (JCRC) welcomed two ShinShinim, Israeli high school graduates who defer their military service for a year to spend it in the U.S. sharing their love and knowledge of Israel throughout the synagogues, religious schools, Jewish day schools, JCC Camps at Medford, and other local Jewish organizations in the South Jersey community. They made Israel accessible to our community members and deepened our connections.

We also collaborated with the Katz JCC and all of our agencies to host a family-friendly Israel 75 event commemorating the 75th anniversary of Israel's independence. Through an immersive virtual reality tour of

the streets of Tel Aviv, an exclusive art exhibit, a variety of family activities, live music, food, and more, our community members grew closer to one another as they celebrated Israel and their Jewish heritage.

Our ongoing support to local Jewish day schools Kellman Brown Academy (KBA) and Politz Day School through funding, tools, and resources allows them to give our community's children an exceptional education while

instilling Jewish traditions and values. Recognizing that summer camp can similarly provide transformative experiences for Jewish campers, we donated more than \$11K to One Happy Camper, an incentive program through Foundation for Jewish Camp, that gives up to \$1,000 for a child to attend a non-profit Jewish overnight camp for the first time.

Additionally, our program, PJ Library – a program that sends free books to Jewish families, co-hosted a variety of events including Superheroes in the Sukkah with KBA, Grandparent's Corner with the Katz JCC, and more-for children to embrace their Jewish culture. We also released our first ever Holiday Celebration Craft Kit with local business, That Little Extra Design, for young kids to enhance their creativity skills while getting excited for the Jewish High Holidays.

We remain committed to teaching the next generation of Jewish and non-Jewish students about the Holocaust, making sure our community never forgets. We partnered with the Esther Raab Holocaust Museum & Goodwin Education Center to produce a series of Holocaust Survivor Testimony videos and host screenings, open to the community, at various synagogues.

Through our programs, we will continue to inspire the next



generation to embrace Jewish life and carry on our Jewish community's legacy.





### Family & Youth

600

JCC Camps at Medford counselors and staff members were hired to care for 1,593 campers

tweens and teens engaged in JFCS youth outreach programs on addiction, depression and suicide, stress and anxiety, and healthy

programs were facilitated with schools, synagogues, members, reaching over 25,000 people, through Esther Raab Holocaust Museum & Goodwin **Education Center** 

PJ Library books mailed to 927 children this past year



# **Investing In Our Staff**

#### IS INVESTING IN OUR COMMUNITY



professional development classes and opportunities offered to staff this past year



400+

handwritten birthday, work anniversary, and staff appreciation cards given out in the past year to staff





were dedicated by the Human Resources department to onboard 592 JCC Camps at Medford employees, of which 266 were new hires

## We celebrate, learn, and grow

- Monthly Mixed Media Educational Sessions
- Staff Seder
- Holiday Celebration
- Monthly Birthday Celebrations
- Mr. Softee Treats
- Staff Advance (Because we don't retreat!)

# CULTURE The JFed Way

JFSNJ and our family of agencies adopted **The JFed Way** this past year, a foundation for a thriving community of extraordinary culture. It includes **30 fundamentals** that guide our teamwork and ultimate success including

- Find A Way
- Deliver Legendary Service
- Walk In Others' Shoes
- Invest in Relationships
- Practice Blameless
   Problem Solving

600+

employees received The JFed Way insight email each week

342

staff members attended one of our live rollout sessions for the new JFed Way initiative in March 2023

800+

responses to our JFed Way "Lesson of the Week"



# **Grants & Scholarships**

JFSNJ staff members apply for grants and scholarships that fund numerous programs and services across our Areas of Impact. We also provide financial assistance to indiviuals and organitions in our community.



# \$3 million

granted to JFSNJ, including JCC, JFCS, JCRC, and JFed Security, LLC, by the Raymond & Gertrude R. Saltzman Foundation to help support Jewish programs and services in our community



received from JFNA's LiveSecure grant and the State of New Jersey to support JFed Security, LLC



\$104,000

awarded to JFSNJ, to support our technology infrastructure, from the Nonprofit Technology Enterprise Network (NTEN) as a result of participation in a program funded by The Harry and Jeanette Weinberg Foundation

\$112,245

provided by JCF in grants and scholarship awards to benefit individuals and organisations in our tri-county area

\$46,839

provided by JFSNJ via JFund and One Happy Camper for Jewish overnight camp and teen Israel experiences

\$35,395

awarded in grants by the Jewish Women's Foundation of Southern New Jersey to support organizations locally and abroad

# 2023 ANNUAL TOTAL SUPPORT

Benefiting local, national, and overseas programs and services

\$12,616,678

\$10,868,774 Local Support to Agencies, Services, & Jewish Education

\$570,582
Global Connections

**\$1,033,008**Capital & Other Reserve Funds

\$144,314
National Agencies & Services

# 2023 ANNUAL **TOTAL SUPPORT DETAILS**

		ALLOCATED UNRESTRICTED FUNDS	ALLOCATED DIRECTED SUPPORT	IN-KIND SUPPORT & DONATIONS	AWARDED ERC & OBTAINED FORGIVENESS OF PPP ROUND 2 LOAN	TOTAL JFSNJ SUPPORT	
ТС	TAL JFSNJ SUPPORT	\$3,270,259	\$2,294,513	\$1,625,814	\$5,426,092	\$12,616,678	
Tota	Total Local Support to Agencies, Services, & Jewish Education* \$10,868,774						
	JCC	\$165,624	-	\$367,997	\$1,712,790	\$2,246,411	
	JFCS	\$207,399	-	\$205,069	\$155,453	\$567,921	
	JCRC	\$127,200	-	\$94,990	\$13,264	\$235,454	
	The Voice	\$32,578	-	\$98,308	\$129,498	\$260,384	
	Systemwide Security		\$679,686	\$91,989	-	\$771,675	
	Aleph Home Care & Adult Day Center		\$1,000,000	\$283,917	-	\$1,283,917	
	Weinberg Commons Residential Services		-	\$258,240	-	\$258,240	
	Day Schools (KBA, Politz, and Foxman Torah)	\$43,290	\$131,000	\$52,393	-	\$226,683	
	Area Synagogues		\$119,000	-	-	\$119,000	
	JCF		-	\$86,441	-	\$86,441	
	JFSNJ Administrative Services	\$861,453	\$100,000	-	\$815,918	\$1,777,371	
	JFSNJ Funds Development/Marketing	\$534,476	\$213,470	-	-	\$747,946	
	JFSNJ Center for Impact & Innovation (CII) (Grants)	\$172,600	\$51,357	-	-	\$223,957	
	Future Allocations	\$743	-	-	\$2,062,631	\$2,063,374	
Glob	al Connections	\$570,582				\$570,582	
	tal & er Reserve Funds	\$410,000		\$86,470	\$536,538	\$1,033,008	
Natio	onal Agencies & Services	\$144,314				\$144,314	

#### **2023 ANNUAL SOURCES OF REVENUE**

**TOTAL REVENUE** \$41,370,437

INTERNAL AGENCIES	INCLUDES JCF, JCP, JFED SECURITY & JSHHS			
Tuition, Fees, and Dues	\$17,273,942	42%	49,775,221	67%
Donations	\$5,172,803	13%	5,952,108	8%
Pandemic Grants	\$5,410,000	13%	5,410,000	7%
Aleph Home Care Services	\$4,155,865	10%	4,155,865	5%
Weinberg Commons Residential Care Services	\$2,678,901	6%	2,678,901	4%
Other Grants (Includes JCF)	\$2,594,531	6%	3,183,531	4%
Raymond & Gertrude R. Saltzman Foundation (Awarded to Internal Agencies)	\$2,569,683	6%	2,912,332	4%
Government Grants	\$772,375	2%	772,375	1%
Advertising	\$472,204	1%	472,204	1%
Security Services	-	-	387,334	1%
Investment Earnings	\$270,133	1%	(1,516,533)	-2%
TOTAL JFED & AGENCIES	\$41,370,437	100%	\$74,183,338	100%

#### **2023 ANNUAL EXPENSES**

**TOTAL EXPENSES** \$36,614,219

INTERNAL AGENCIES			INCLUDES JCF, JCP, JFED SECURITY & JSHHS		
Katz Jewish Community Center	\$16,457,858	44%			22%
Jewish Family & Children's Service	\$7,595,171	21%			10%
JFED - Aleph Home Care	\$3,731,040	10%			5%
JFED - Weinberg Commons Residential	\$2,774,172	8%			4%
JFED - Administrative Services	\$2,195,237	6%			3%
JFED - Development & Marketing	\$1,465,217	4%			2%
JFED - Center for Impact & Innovation	\$1,163,501	3%			2%
Jewish Community Relations Council	\$635,450	2%			1%
Jewish Community Voice	\$596,573	2%			1%
TOTAL JFED & AGENCIES	\$36,614,219	100%			
			JSHHS	\$35,414,938	46%
			JFed Security	1,465,186	2%
			JCP	\$781,465	1%
			JCF	\$457,650	1%
				\$74,733,458	100%

## Thank You

The Jewish Federation of Southern New Jersey fulfills its important mission through generous donations and funding. JFSNJ is grateful for the profound generosity of the Raymond & Gertrude R. Saltzman Foundation. The Foundation was established in 1978 by Gertrude R. (Ruth) Saltzman, who was fiercely passionate about providing the "plus dimension" to support critical community needs. This special endowment fund operates as a supporting organization of JFSNJ and our family of agencies, and also funds JFSNJ mission-aligned needs locally and in Israel and overseas.

JFSNJ is thankful that the Foundation, in accordance with Ruth's wishes, makes grants each year to fund new and innovative programs, or to expand existing programs essential to the priorities of our community.

#### **OFFICERS**

Arthur Abramowitz, President
Betty Adler, Vice President
Richard Goldstein, Vice President
Robert Schwartz, Vice President
Harvey Shapiro, Treasurer
Vicki J. Zell, Secretary

#### **TRUSTEES**

Arthur Abramowitz
Betty Adler
David Butler
Glenn Fuhrman
Jeffrey Gottlieb
Andi Levin
Harvey Shapiro

#### **EXECUTIVE DIRECTOR**

Vicki J. Zell



# **Thank You To Our Donors**

The Jewish Federation of Southern New Jersey would like to thank our Partners in Philanthropy for their generous support. These donors have given gifts of \$1,000 or more in fiscal year 2023 to the Jewish Federation and our family of agencies.

#### \$100,000+ Prime Minister Council

**Prime Minister Council** Claims Conference Davis Charitable Foundation Jane Davis Carolyn & Mitchell Davis Patricia & Randall Lahn FFMΔ Jewish Community Foundation, Inc. Judy Love<sup>^</sup> Marvin Samson Foundation Marvin Samson Joanna Samson-Greenfield Ros & Stan Middleman New Jersey Division of Family Development NTEN - Non-Profit Technology The Raymond\* & Gertrude R.\*

#### Kelly & Larry Gottlieb^ Lynne & Michael Gottlieb State of New Jersey

Laura & Jeffrey Gottlieb<sup>^</sup>

Saltzman Foundation

ResinTech, Inc.

\$50,000+

King David Society
Anonymous
Aleph Home Care
Camden County Board of
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Continental Materials, Inc.

#### \$25,000+ Golda Meir Society

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The David Tepper Charitable Foundation Inc. TGG Direct, LLC

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Walk 4 Family & Friends With Cancer Vicki & Brian Zell^

#### \$18,000+ Tree of Life Society

Tree of Life Society
Anonymous
Elkins Chevrolet
Nikki & Jason Elkins
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Anonymous (2) Roberta & Art Abramowitz Caroline & Scott Austin The Bannett Group Judy & Barry Bannett Alysa & Scott Bannett Debbi & Michael Bass Abby & Bob Belafsky^ Helene & Alan Blumenfeld<sup>^</sup> Stephanie & Chuck Cahn<sup>^</sup> Barbara & Elliot Coleman Columbia Bank Connelly Foundation Cupersmith, Wilensky, Stempler & Company, LLP Fran & Neal Cupersmith<sup>^</sup> Dashing Designs, Inc. Marcy Dash Friedman & Brian Friedman<sup>^</sup> Fcosave Ruth & Ed Feldman Caren Fendrick<sup>^</sup>

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As of 10/1/23

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#### Katz Jewish Community Center (JCC)

Promotes and enriches Jewish culture, heritage, values, and lives by providing outstanding educational, social, and health and wellness programs and experiences to the community.



#### Jewish Community Relations Council (JCRC)

The voice of the Jewish Federation on issues of public policy, social advocacy, and community outreach.



#### Jewish Community Voice (JCV)

Informs and educates the South Jersey community about events locally, in Israel, and around the world.



#### Samost Jewish Family & Children's Service (JFCS)

Brings help and hope to those in need through a comprehensive array of social services – services for seniors and individuals with special needs and their families, counseling, family assistance, and food pantries.



#### Jewish Senior Housing and Healthcare Service (JSHHS)

Provides the benefits of quality housing and compassionate healthcare services to senior residents and their families.



#### Jewish Community Foundation, Inc. (JCF)

A supporting organization of the Jewish Federation, providing planned giving and endowment funds, donor advised funds, and legacy giving services, as well as financial scholarship awards and grants for organizations serving the community.



#### **Jewish Community Properties (JCP)**

Acquires, owns, operates, and manages real estate on behalf of the Jewish Federation.



#### JFed Security, LLC

A community security initiative which provides tailored security services and expertise to ensure the safety of the Jewish community throughout New Jersey and Delaware.

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