FINANCIAL STATEMENTS SEPTEMBER 30, 2017

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Independent Auditors' Report

RubinBrown LLP
Certified Public Accountants
& Business Consultants

1200 Main Street Suite 1000 Kansas City, MO 64105

T 816.472.1122 F 816.472.1065

W rubinbrown.com
E info@rubinbrown.com

Board of Directors Jewish Federation of Greater Kansas City Overland Park, Kansas

Report On The Financial Statements

We have audited the accompanying financial statements of the Jewish Federation of Greater Kansas City, which comprise the statement of financial position as of September 30, 2017 and 2016, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility For The Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Jewish Federation of Greater Kansas City, as of September 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

April 2, 2018

Rulin Brown LLP

STATEMENT OF FINANCIAL POSITION

Assets

	September 30,				
		2017		2016	
Current Assets					
Cash	\$	2,216,477	\$	1,880,230	
Campaign promises to give, net of allowance		2,164,567		2,360,090	
Other promises to give		898,024		50,000	
Accounts and notes receivable, net of allowance of					
\$17,925 in 2017 and \$26,787 in 2016		132,083		80,091	
Prepaid expenses and other assets		102,634		41,738	
Total Current Assets		5,513,785		4,412,149	
Property And Equipment, Net		82,634		84,240	
Other Assets					
Investments		22,371,383		20,741,470	
Campaign promises to give, net		121,598		265,000	
Other promises to give, net		842,300		132,500	
Accounts and notes receivable, less current portion		19,917		35,431	
Total Other Assets		23,355,198		21,174,401	
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Total Assets	\$	28,951,617	\$	25,670,790	
Liabilities And Net Assets					
Current Liabilities					
Agency allocations	\$	2,303,932	\$	2,346,106	
Accounts payable		316,892		144,185	
Deferred revenue		48,790		89,600	
Total Current Liabilities		2,669,614		2,579,891	
Net Assets					
Unrestricted:					
Undesignated		1,271,778		256,347	
Board-designated		2,825,967		2,809,923	
Board dosignated		4,097,745		3,066,270	
Temporarily restricted		7,267,247		6,172,808	
Permanently restricted		14,917,011		13,851,821	
Total Net Assets		26,282,003		23,090,899	
Total Liabilities And Net Assets	\$	28,951,617	\$	25,670,790	

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS For The Year Ended September 30, 2017

	II		Permanently	Total
Dononius Coins And Other Summer	Unrestricted	Restricted	Restricted	Total
Revenues, Gains And Other Support	\$ 4.591.789	\$ 121,898	\$ —	\$ 4.713.687
Annual campaign Special events	\$ 4,591,789 446,160		ъ —	\$ 4,713,687 446,160
Contributions	814,006		5,666	1,010,503
Grants	723,241	1,024,846	5,000	1,748,087
Program service fees	121,898	7,303		129,201
Administrative fee revenue	86,156	7,505	_	86,156
Investment income	805,095	532,702	1,059,524	2,397,321
Net assets released from program restrictions	783,141	(783,141)	1,055,524	2,331,321
Total Revenues, Gains And Other Support	8,371,486		1,065,190	10,531,115
Total Revenues, Gams And Other Support	0,371,400	1,094,409	1,005,190	10,551,115
Expenses				
Grants and allocations:				
To agencies by the Jewish Federation Board:				
Jewish Federations of North America	1,748,713	_	_	1,748,713
Local Jewish organizations	1,809,520		_	1,809,520
National Jewish organizations	57,759	_	_	57,759
Other grants and allocations	840,559	_	_	840,559
Total grants and allocations	4,456,551	_		4,456,551
	, ,			,,
Program services:				
Community relations	532,043	_	_	532,043
Leadership development and community programs	1,153,886	_	_	1,153,886
Total program services	1,685,929	_	_	1,685,929
Supporting services:				
Management and general	452,720	_	_	452,720
Fundraising	744,811	_	_	744,811
Total supporting services	1,197,531	_	_	1,197,531
Total program and supporting services	2,883,460			2,883,460
Total Expenses	7,340,011			7,340,011
Change In Net Assets	1,031,475	1,094,439	1,065,190	3,191,104
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Net Assets - Beginning Of Year	3,066,270	6,172,808	13,851,821	23,090,899
Net Assets - End Of Year	\$ 4,097,745	\$ 7,267,247	\$ 14,917,011	\$ 26,282,003

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS For The Year Ended September 30, 2016

	Un	restricted		mporarily Restricted		rmanently Restricted		Total
Revenues, Gains And Other Support	011	restricted		itesti ieteu		<u>itesti ieteu</u>		Total
Annual campaign	\$	5,129,845	\$	365,000	\$		\$	5,494,845
Special events	Ψ	365,053	Ψ		Ψ		Ψ	365,053
Contributions		479,942		899,715		7,413		1,387,070
Grants		377,043		8,695		-,110		385,738
Program service fees		237,735				_		237,735
Administrative fee revenue		98,033				_		98,033
Investment income		758,999		374,331		495,312		1,628,642
Net assets released from program restrictions		181,098		(181,098)		_		_
Total Revenues, Gains And Other Support		7,627,748		1,466,643		502,725		9,597,116
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Expenses								
Grants and allocations:								
To agencies by the Jewish Federation Board:								
Jewish Federations of North America		1,651,435		_		_		1,651,435
Local Jewish organizations		1,809,520		_		_		1,809,520
National Jewish organizations		57,759		_		_		57,759
Other grants and allocations		434,188		_		_		434,188
Total grants and allocations		3,952,902						3,952,902
Program services:								
Community relations		463,865				_		463,865
Leadership development and community programs		1,270,999						1,270,999
Total program services		1,734,864						1,734,864
Supporting services:								
Management and general		573,524		_		_		573,524
Fundraising		832,397						832,397
Total supporting services		1,405,921						1,405,921
Total program and supporting services		3,140,785				_		3,140,785
Total Expenses		7,093,687				_		7,093,687
2000 Zaponoo		.,000,001						.,000,001
Change In Net Assets		534,061		1,466,643		502,725		2,503,429
Net Assets - Beginning Of Year		2,532,209		4,706,165		13,349,096		20,587,470
Net Assets - End Of Year	\$	3,066,270	\$	6,172,808	\$	13,851,821	\$	23,090,899

STATEMENT OF FUNCTIONAL EXPENSES For The Year Ended September 30, 2017

	ICDD/A IC	Leadership Development	T-4-1			
	JCRB/AJC Community Relations	And Community Programs	Total Program Expenses	Management And General	Fundraising	Total Expenses
Salaries and wages	\$ 200,835	\$ 645,923	'	\$ 263,250	\$ 406,858	\$ 1,516,866
Employee benefits and taxes	44,835	88,667	133,502	56,393	64,780	254,675
Total salaries and related expenses	245,670	734,590	980,260	319,643	471,638	1,771,541
Depreciation	1,547	4,640	6,187	13,921	10,828	30,936
Dues and subscriptions	2,988	37,884	40,872	2,519	1,353	44,744
Occupancy expenses and insurance	$25,\!554$	74,475	100,029	32,432	36,822	169,283
Maintenance and technology expense	4,223	20,751	24,974	46,273	50,230	121,477
Meetings	178,673	67,595	246,268	4,539	74,585	325,392
Miscellaneous	9,141	13,052	22,193	1,284	1,881	$25,\!358$
Missions	22,143	30,997	53,140	_	44,141	97,281
Postage and deliveries	7,345	1,947	9,292	1,211	3,842	14,345
Printing and marketing	4,819	18,387	23,206	1,342	9,245	33,793
Professional fees	2,373	103,793	106,166	22,446	18,585	147,197
Supplies	7,720	17,511	25,231	3,152	5,790	34,173
Telephone	2,341	9,290	11,631	(982)	4,241	14,890
Training and conferences	17,506	18,974	36,480	4,940	11,630	53,050
	286,373	419,296	705,669	133,077	273,173	1,111,919
Total Expenses	\$ 532,043	\$ 1,153,886	\$ 1,685,929	\$ 452,720	\$ 744,811	\$ 2,883,460

STATEMENT OF FUNCTIONAL EXPENSES For The Year Ended September 30, 2016

	J.	CRB/AJC		adership clopment And		Total						
		mmunity	Coı	nmunity	Program		Management					Total
	F	Relations	P	rograms	F	Expenses	And	General	Fun	Fundraising		Expenses
Salaries and wages	\$	215,585	\$	618,507	\$	834,092	\$	303,387	\$	428,809	\$	1,566,288
Employee benefits and taxes		44,159		101,664		145,823		62,150		69,945		277,918
Total salaries and related expenses		259,744		720,171		979,915		365,537		498,754		1,844,206
Depreciation		1,703		5,109		6,812		15,326		11,920		34,058
Dues and subscriptions		1,577		34,865		36,442		374		8,541		45,357
Occupancy expenses and insurance		23,994		64,568		88,562		38,840		38,984		166,386
Maintenance and technology expense		2,656		15,814		18,470		38,474		26,276		83,220
Meetings		141,059		86,906		227,965		8,481		99,182		335,628
Miscellaneous		2,118		2,164		4,282		2,464		1,926		8,672
Missions		60		153,980		154,040		949		34,229		189,218
Postage and deliveries		3,469		2,016		5,485		2,702		3,310		11,497
Printing and marketing		2,132		14,151		16,283		3,051		17,976		37,310
Professional fees		4,153		110,581		114,734		80,852		57,580		253,166
Supplies		5,812		20,758		26,570		3,269		14,273		44,112
Telephone		3,337		9,227		12,564		4,328		4,168		21,060
Training and conferences		12,051		30,689		42,740		8,877		15,278		66,895
		204,121		550,828		754,949		207,987		333,643		1,296,579
Total Expenses	\$	463,865	\$	1,270,999	\$	1,734,864	\$	573,524	\$	832,397	\$	3,140,785

STATEMENT OF CASH FLOWS

	For The Years				
	Ended September 30,				
		2017		2016	
Cash Flows From Operating Activities					
Increase in net assets	\$	3,191,104	\$	2,503,429	
Adjustments to reconcile increase in net assets to					
net cash provided by (used in) operating activities:					
Depreciation		30,936		34,058	
Net unrealized and realized gains on					
investment transactions		(689,505)		(443,498)	
Beneficial interest in future earnings					
of perpetual trust		(1,733,131)		(1,143,075)	
Contributions restricted for long-term endowment		(5,666)		(7,413)	
Changes in assets and liabilities		, , ,			
(Increase) decrease in accounts and notes receivable		(36,478)		5,725	
Increase in promises to give		(1,218,899)		(643,661)	
Increase in prepaid expenses and other assets		(60,896)		(3,403)	
Increase (decrease) in accounts payable		172,707		(122,515)	
Increase (decrease) in agency allocations payable		(42,174)		149,484	
Increase (decrease) in deferred revenue		(40,810)		66,350	
Net Cash Provided By (Used In) Operating Activities		(432,812)		395,481	
Cash Flows From Investing Activities					
Purchase of property and equipment		(29,330)		(8,425)	
Purchases of investments		(126,078)		(1,097,750)	
Proceeds from sale of investments		245,194		409,352	
Net Cash Provided By (Used In) Investing Activities		89,786		(696,823)	
Cash Flows From Financing Activities					
Contributions restricted for long-term endowment		5,666		7,413	
Distributions from beneficial interest in perpetual trust		673,607		647,763	
Net Cash Provided By Financing Activities		679,273		655,176	
Net Increase In Cash		336,247		353,834	
Cash - Raginning Of Voar		1 880 990		1,526,396	
Cash - Beginning Of Year		1,880,230		1,020,000	
Cash - End Of Year	\$	2,216,477	\$	1,880,230	

NOTES TO FINANCIAL STATEMENTS September 30, 2017 And 2016

1. Nature Of Organization

The Jewish Federation of Greater Kansas City (the Federation) was established in 1933 to serve as the central fund raising and planning body of the Kansas City area Jewish community. Funds are raised from the public, primarily through an annual giving campaign, and are distributed to Jewish Agencies to sustain and enhance Jewish life at home and around the world. The activities of the Jewish Community Relations Bureau/American Jewish Committee and CAJE are included herein.

2. Significant Accounting Policies

Basis Of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting.

Basis Of Presentation

The financial statement presentation follows the requirements of the Financial Accounting Standards Board for Not-for-Profit Organizations by presenting assets and liabilities within similar groups and classifying them in ways that provide relevant information about their interrelationships, liquidity and financial flexibility. As a result, the Federation is required to report information regarding its financial position and activities according to the following three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

Estimates And Assumptions

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities and the reported revenues and expenses. Actual results could differ from those estimates.

Notes To Financial Statements (Continued)

Cash

The Federation considers all bank balances as cash. Cash and cash equivalents held with investment managers are considered investments for reporting purposes. The Federation maintains cash balances at banks in excess of federally insured limits at various times during the year. The Federation has not experienced any losses in such accounts.

Investments

Investments are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Investment return includes dividends, interest and other investment income, realized and unrealized gains and losses on investments carried at fair value and realized gains and losses on other investments.

Investment return that is restricted by donor stipulation and for which the restrictions will be satisfied in the same year is included in unrestricted net assets. Other investment return is reflected in the statements of activities and changes in net assets as unrestricted, temporarily restricted or permanently restricted based upon the existence and nature of any donor or legally imposed restrictions.

The Jewish Community Foundation of Greater Kansas City (the Foundation) maintains pooled investments for the Federation's endowments. Investment income and realized and unrealized gains and losses from securities in the pooled investment accounts are allocated monthly to the individual endowments based on the relationship of the fair value of the interest of each endowment to the total fair value of the pooled investment accounts, as adjusted for additions to or deductions from those accounts.

The Federation invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and those changes could materially affect the amounts reported in the statement of financial position.

Notes To Financial Statements (Continued)

Accounts And Notes Receivable

Accounts and notes receivable are stated at the amounts that management expects to collect from balances outstanding at year end. The Federation provides an allowance for doubtful accounts, which is based upon a review of outstanding receivables, historical collection information, existing economic conditions and management's assessment of collectability. Delinquent receivables are written off based on credit evaluation and specific circumstances of the agency or customer.

Promises To Give

Unconditional promises to give are recognized as support in the period the promises are received. Generally, promises to give relate to the annual campaign, are expected to be collected within one year and are recorded at their net realizable value. From time to time, the Federation may receive annual campaign or other promises to give that are to be collected over multiple years which are recorded at their net realizable value less a discount allowance to reflect the present value of future cash flows.

The allowance for uncollectible promises to give is computed using varying rates applied to outstanding balances, based on the age of the respective promises to give, as follows:

	Ending
	Allowance
	Percentage
Unpaid promises to give recorded in the	
current year	2%
Unpaid promises to give from prior year	50%
Unpaid promises to give from two years	
prior and earlier	100%

The annual provision represents the amount required to adjust the ending allowance for uncollectible pledges to the balance computed using these percentages which represent management's estimate of uncollectible accounts based on all available facts and circumstances. Differences between the actual amount of uncollectible pledges and the estimate provided by management are charged or credited to operations during the year in which such differences become known.

Conditional contributions, which depend upon specified future and uncertain events, are not included as support until such time as the conditions are substantially met.

Notes To Financial Statements (Continued)

Restricted And Unrestricted Support

Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support, depending on the existence and nature of any donor restrictions.

Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities and changes in net assets as net assets released from restrictions.

Property And Equipment

Property and equipment are recorded at cost if acquired by purchase or at the estimated fair value at the date of receipt if acquired by donation. Depreciation expense as of September 30, 2017 and 2016 was \$30,936 and \$34,058, respectively. Depreciation of property and equipment is provided over the following estimated useful lives on a straight-line basis:

Office equipment 3 to 10 years
Furniture and fixtures 5 to 10 years
Vehicles 5 years

Grants And Allocations

The Federation awards grants and allocations annually to Jewish organizations locally, nationally and throughout the world. Grants and allocations are primarily funded by the annual giving campaign and are expensed during the year in which they are approved by the Board of Directors.

Revenue Recognition

The Federation recognizes campaign, special event, grants and other contribution revenue in the year in which it is promised by donors or the year in which a special event occurs. Administrative fee revenues are recognized in the year in which services were provided to other agencies. Program fee revenues are recognized over the period of the underlying programs and are primarily short-term in nature.

Notes To Financial Statements (Continued)

Income Taxes

The Federation is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC) as a not-for-profit organization.

The Federation's federal tax returns for tax years 2013 and later remain subject to examination by taxing authorities.

Functional Expenses

Expenses have been classified by specific functions where ascertainable. Those expenses which cannot be specifically identified by function type have been allocated to functions based upon management's best estimate of usage.

Reclassifications

Certain reclassifications have been made to the 2016 financial statements to conform to the 2017 financial statement presentation. These reclassifications had no effect on the change in net assets.

Subsequent Events

Management evaluates subsequent events through the date financial statements were available for issue, which is the date of the Independent Auditor's Report.

Subsequent to year end, the board of directors approved to change the fiscal year end of the Federation to a calendar year end effective calendar year end 2019.

3. Promises To Give

Promises to give by campaign year are as follows as of September 30:

	2017	2016
Campaign year:		
2018	\$ 213,008	\$
2017	2,110,026	675,770
2016	143,504	1,854,272
2015 and prior	282,318	534,838
	2,748,856	3,064,880
Less: Discount to present value	(9,402)	(35,000)
Less: Allowance for doubtful promises to give	(453,289)	(404,790)
	\$ 2,286,165	\$ 2,625,090

Notes To Financial Statements (Continued)

All campaign promises to give are expected to be collected within one year with the exception of several promises of \$131,000 which is expected to be collected between one and four years.

Other promises to give that are not related to the campaign are collectable as follows:

	 2017	2016
In one year or less	\$ 898,024	\$ 50,000
Between one and five years	955,000	150,000
	1,853,024	200,000
Less: Discount to present value	(112,700)	(17,500)
		_
	\$ 1,740,324	\$ 182,500

Promises to give are reported net of a discount, at a rate of 3.5%, to the present value of future cash flows.

4. Investments

Investment securities and unrealized appreciation are as follows at September 30:

	2017							
			Unrealized					
	Cost	Fair Value	Appreciation					
Money market funds	\$ 4,783	\$ 4,783	\$ —					
Mutual funds - fixed income	127,685	128,608	923					
Mutual funds - equities	293,012	374,111	81,099					
Pooled investments:								
Investments held in custody	4,069,414	4,590,612	521,198					
Beneficial interest in assets	15,406,509	17,273,269	1,866,760					
	\$ 19,901,403	\$ 22,371,383	\$ 2,469,980					

Notes To Financial Statements (Continued)

	2016							
					U	nrealized		
		\mathbf{Cost}	Fa	air Value	App	oreciation		
Money market funds	\$	10,214	\$	10,214	\$			
Mutual funds - fixed income		127,797		128,830		1,033		
Mutual funds - equities		326,530		366,527		39,997		
Pooled investments:								
Investments held in custody		3,857,241		4,064,775		207,534		
Beneficial interest in assets	1	4,603,984	1	6,171,124		1,567,140		
						_		
	\$ 1	8,925,766	\$ 2	0,741,470	\$	1,815,704		

Pooled investments consist of holdings in certain collective investment funds maintained by the Foundation (Note 5). These collective investment funds invest in a portfolio of underlying managed funds that are facilitated by the Foundation's investment manager and consist of U.S. government securities, foreign and domestic corporate equity and debt securities, and hedge funds.

Investment income (loss) is summarized as follows:

	 2017	2016
Distributions from beneficial interest		
in perpetual trust	\$ 673,607	\$ 647,763
Beneficial interest in future earnings		
of perpetual trust	1,059,524	495,312
Interest and dividend income	40,389	85,590
Realized gain (loss)	$35,\!229$	(71,924)
Unrealized gain	$654,\!276$	515,422
Investment expenses	(65,704)	(43,521)
	\$ 2,397,321	\$ 1,628,642

5. Fair Value Measurements

The Federation follows an established framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

Notes To Financial Statements (Continued)

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

There have been no changes in the methodologies used at September 30, 2017 or 2016.

Following is a description of the valuation methodologies used for assets measured at fair value:

Money Market Funds And Mutual Funds

Valued at the daily closing price as reported by the fund. Mutual funds and money market funds held by the Federation are open-end investment funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily net asset value (NAV) and to transact at that price. The mutual funds and money market funds held by the Federation are deemed to be actively traded.

Bonds

Valued using pricing models maximizing the use of observable inputs for similar securities. This includes basing value on yields currently available on comparable securities of issuers with similar credit ratings.

Pooled Investments

Valued at the NAV of units of the pooled investment fund held by the Federation. The NAV, as provided by the Foundation, is used as a practical expedient to estimate fair value. The NAV is based on the fair value of the underlying investments, which have observable inputs, held by the fund, less its liabilities. This practical expedient is not used when it is determined to be probable that the fund will sell the investment for an amount different than the reported NAV.

Notes To Financial Statements (Continued)

Beneficial Interest In Assets Held In Perpetual Trusts

Beneficial interests in assets held in perpetual trusts are valued by the Federation based on the underlying investments, which have observable inputs, less any liabilities. The classification of beneficial interest in assets held in permanent endowment funds as Level 3 measurements is based on the ownership and permanently restricted status of these endowment funds, and not based on the underlying quality or integrity of the investments that make up the balances. Classification as Level 3 results because such assets are held in perpetual trusts and the Federation does not have access to liquidate the investments and reinvest in assets of the Federation's choosing.

The following table sets forth by level, within the fair value hierarchy, the Federation's assets at fair value as of September 30, 2017:

	Level 1 Level 2		Level 3		Total	
Money market funds Mutual funds:	\$	4,783	\$ _	\$ -	- \$	4,783
Fixed income		128,608	_	-	_	128,608
Equities		374,111		-		374,111
Beneficial interest in assets reported in temporarily restricted net assets Beneficial interest in assets reported		_	2,607,758	14 005 51	_	2,607,758
in permanent endowment net assets Total Assets In The Fair				14,665,51	1.1	14,665,511
Value Hierarchy	\$	507,502	\$ 2,607,758	\$ 14,665,51	1	17,780,771
Investments measured at net asset value per share (a)					_	4,590,612
Total Assets At Fair Value					\$	22,371,383

Notes To Financial Statements (Continued)

The following table sets forth by level, within the fair value hierarchy, the Federation's assets at fair value as of September 30, 2016:

	Level 1	Level 2	Level 3		Total
Money market funds Mutual funds:	\$ 10,214	\$ _	\$ —	\$	10,214
Fixed income	128,830	_	_		128,830
Equities	366,527	_	_		366,527
Beneficial interest in assets reported in temporarily restricted net assets Beneficial interest in assets reported	_	2,570,803	_		2,570,803
in permanent endowment net assets	_	_	13,600,321		13,600,321
Total Assets In The Fair Value Hierarchy	\$ 505,571	\$ 2,570,803	\$ 13,600,321		16,676,695
Investments measured at net asset value per share (a)				_	4,064,775
Total Assets At Fair Value				\$	20,741,470

(a) Certain investments that are measured at fair value using the net asset value per share (or its equivalent) as a practical expedient have not been categorized in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statement of financial position.

Included within pooled investments are investments held at the Foundation in the Foundation's "Common Pool" and the "Long-Term Pool." The Federation's investments in either pool may typically be redeemed within one to three business days.

However, the Foundation maintains the right to disburse funds according to the following policy: if the withdrawn funds are less than \$250,000, then 80% of the funds would be disbursed immediately and the remaining 20% will be disbursed once monthly allocations of earnings/losses can be made.

If the withdrawn funds are more than \$250,000 then 50% of the requested funds would be disbursed immediately, and 80% of the remaining amount requested would be disbursed after 30 days. The final requested portion would be disbursed once final income and expense allocations can be made to the remaining balance.

Notes To Financial Statements (Continued)

The Foundation has a stated investment objective of seeking long-term growth while seeking to minimize principal fluctuations and meet ongoing spending policy objectives. As of September 30, 2017, the Common Pool target asset allocation policy was 36% equities, 16% hedge funds and 48% fixed income. As of September 30, 2016, the Common Pool target asset allocation policy was 37% equities, 15% hedge funds and 48% fixed income. The target asset allocation of the Long-Term Pool was 62% equity, 14% hedge funds and 24% fixed income for both 2016 and 2017.

Level 3 Measurements

The tables below present information about recurring fair value measurements of Level 3 investments:

_	Beneficial Interd In Assets He In Permane Endowment Fun				
Balance - October 1, 2015	\$	13,097,596			
Distributions		(647,763)			
Total gains for the period		1,143,075			
Contributions		7,413			
Balance - September 30, 2016		13,600,321			
Distributions		(673,607)			
Total gains for the period		1,733,131			
Contributions		5,666			
Balance - September 30, 2017	\$	14,665,511			

Distributions relate to annual distributions in the amount of 5% of the asset value of beneficial interest in assets in accordance with the related donor agreements.

Gains included in the change in net assets for the year ended September 30, 2017 are presented in the statement of activities and changes in net assets as follows:

		Temporarily	Permanently	
	Unrestricted	Restricted	Restricted	Total
Gains for the period				
included in investment return	\$ 673,607	\$ —	\$ 1,059,524	\$ 1,733,131

Gains and losses included in the change in net assets for the year ended September 30, 2016 are presented in the statement of activities and changes in net assets as follows:

		Temporarily	Permanently	
	Unrestricted	Restricted Restricted		Total
Gains for the period				
included in investment return	\$ 647,763	\$ —	\$ 495,312 \$	1,143,075

Notes To Financial Statements (Continued)

6. Temporarily Restricted Net Assets

Temporarily restricted net assets are available for the following purposes at September 30:

	2017	2016
Annual campaign	\$ 1,593,666	\$ 2,243,567
Community development	503,770	335,525
Youth development	1,600,938	1,384,327
Support for seniors and others in need	400,445	270,992
Adult education	_	620,902
Security	1,887,649	182,500
Community relations	1,280,779	1,134,995
	\$ 7,267,247	\$ 6,172,808

7. Permanently Restricted Net Assets

As of September 30, 2017 and 2016, permanently restricted net assets of \$14,917,011 and \$13,851,821, respectively, are restricted for investment in perpetuity. The income from these net assets is to be used for the support of the annual campaign or for specific programs and may be temporarily restricted or unrestricted.

The Federation's permanently restricted net assets consist of several funds established for the support of the Federation. The Federation's policy requires the preservation of the fair value as of the gift date of donor-restricted endowment funds absent explicit donor stipulations to the contrary. The Federation classifies as permanently restricted net assets the original value of the gifts to the permanent endowment, the fair value of any subsequent gifts to the endowment, and any accumulation required to be made by donor stipulation. Amounts in excess of the stated value of permanently restricted funds are classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Federation.

From time to time, the fair value of net assets associated with individual donorrestricted endowment funds may fall below the level the donor required the Federation to retain as a fund of perpetual duration. In accordance with accounting principles generally accepted in the United States of America, deficiencies of this nature would be appropriated from unrestricted funds.

Notes To Financial Statements (Continued)

8. Net Assets Released From Restrictions

For the years ended September 30, 2017 and 2016, net assets of \$783,141 and \$181,098, respectively, were released from donor-imposed restrictions by incurring program expenses satisfying the restricted purpose specified by donors.

9. Beneficial Interest In Assets Held By Others

The Federation is the beneficiary of various funds held by the Foundation. Significantly all of these funds provide for annual distributions of income or a portion of income to the Federation for purposes determined by the Board of Directors and in accordance with its mission and by-laws. Other restrictions are for programs of the Federation. Distributions from the beneficial interest in assets held in permanent endowment funds are reported as unrestricted investment income on the statement of activities and changes in net assets.

Following is a summary of the fair value of the Federation's beneficial interest in assets held by the Foundation, included in investments:

	 2017	2016
Assets held in permanent endowment funds Assets held in temporarily restricted funds	\$ 14,665,511 2,607,758	\$ 13,600,321 2,570,803
	\$ 17,273,269	\$ 16,171,124

10. Endowment Funds

The Federation's endowment consists of several entirely donor-restricted funds established for the support of the Federation. Assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions and are exclusive of any promises to give to the Federation's endowment funds.

Notes To Financial Statements (Continued)

The Federation's governing body has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Federation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction, if any is given, of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Federation in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Federation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund;
- 2. The purposes of the Federation and the donor-restricted endowment fund;
- 3. General economic conditions;
- 4. The possible effect of inflation and deflation;
- 5. The expected total return from income and appreciation/depreciation of investments;
- 6. Other resources of the Federation: and
- 7. The investment policies of the Federation.

The changes in endowment net assets for the year ended September 30, 2017 are as follows:

	Unr	Temporarily Permanently Restricted Restricted		Unrestricted		Total
Balance - October 1, 2016	\$	_	\$	254,071	\$ 13,851,821	\$ 14,105,892
Investment return						
Investment income		673,607		7,066	_	680,673
Net appreciation		· —		56,664	1,059,524	1,116,188
Total investment return		673,607		63,730	1,059,524	1,796,861
Contributions		_		_	5,666	5,666
Amounts appropriated for spending		(673,607)		(61,800)		(735,407)
Balance - September 30, 2017	\$	_	\$	256,001	\$ 14,917,011	\$ 15,173,012

Notes To Financial Statements (Continued)

The changes in endowment net assets for the year ended September 30, 2016 are as follows:

	Unrestricted		Temporarily Restricted		Permanently Restricted	Total
Balance - October 1, 2015	\$	_	\$	228,877	\$ 13,349,096	\$ 13,577,973
Investment return						
Investment income		647,763		7,975	_	655,738
Net appreciation				37,219	495,312	532,531
Total investment return		647,763		45,194	495,312	1,188,269
Contributions		_		_	7,413	7,413
Amounts appropriated for spending		(647,763)		(20,000)		(667,763)
Balance - September 30, 2016	\$	_	\$	254,071	\$ 13,851,821	\$ 14,105,892

Endowment investments of the Federation are managed by the Foundation, who maintains investment pools for the Federation, and other agencies in the Kansas City Jewish community. The overall investment objectives of the Federation, and of the Foundation, are as described in Note 5.

The Federation generally distributes 5% of the fund balance of significantly all individual funds, which are transferred to the Federation for operations and the Annual Giving Campaign. Some special purpose funds allow the spending of the corpus of the fund, which the Federation may do under the policies and purposes defined by each fund. The long-term objective of the Federation is the preservation of principal, as well as long-term growth for funds, which requires prudent investment risk policies, and ongoing performance benchmarking by the Federation and the Foundation.

11. Pension And Retirement Plans

The Federation has a profit sharing plan available to all employees who meet the minimum service requirements. The Plan includes salary deferral features described in Section 401(k) of the IRC. The Federation matches employee contributions up to 3% of employees' salaries. Employer contributions to the Plan totaled \$27,781 and \$36,303 for fiscal 2017 and 2016, respectively.

Notes To Financial Statements (Continued)

12. Related Party Transactions

The Federation charges an administrative fee for the use of its equipment and for accounting services to various not-for-profit entities with common Board representation. These fees are included in administrative fee revenue in the statements of activities and changes in net assets. Following are fees charged to those entities with common Board representation for the years ended September 30:

	 2017	2016
Jewish Community Foundation of		
Greater Kansas City	\$ 9,360	\$ 15,638
Jewish Community Campus of Greater		
Kansas City	$65,\!500$	70,839
	\$ 74,860	\$ 86,477

The Federation pays a reimbursement of operating expenses for use of office space to the Jewish Community Campus of Greater Kansas City, Inc. (the Campus). Reimbursement of operating expense was \$144,468 and \$139,296 for 2017 and 2016, respectively.

13. Other Grants And Allocations

Other grants and allocations comprise the following for the years ended September 30:

		2017		2016
Local emergency individual support	\$	160,173	\$	141,645
Jewish camp scholarships		73,755		56,000
Special needs children grants		167,589		156,488
Jewish programs funded by the Kansas City				
Jewish community		79,698		51,776
Educational experiences in Israel		10,000		10,000
Disaster relief		78,555		_
Technology in Israel		_		5,000
Fertility for couples		_		4,188
Community security		262,815		_
Grants to individuals		7,974		9,091
	•		•	
	\$	840,559	\$	434,188

Notes To Financial Statements (Continued)

14. Concentrations

For the years ending September 30, 2017 and 2016, 31% of the Federation's promises to give were due from three donors and 21% of the Federation's promises to give were due from one donor, respectively.



RubinBrown LLP
Certified Public Accountants
& Business Consultants

1200 Main Street Suite 1000 Kansas City, MO 64105

T 816.472.1122 **F** 816.472.1065

W rubinbrown.com
E info@rubinbrown.com

Independent Auditors' Report On Supplementary Information

Board of Directors Jewish Federation of Greater Kansas City Overland Park, Kansas

We have audited the financial statements of the Jewish Federation of Greater Kansas City as of and for the years ended September 30, 2017 and 2016, and our report thereon dated April 2, 2018, which expressed an unmodified opinion on those financial statements, appears on pages 1 and 2. Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of net assets by fund and investment activity, which are the responsibility of management, are presented for the purpose of additional analysis and are not a required part of the financial statements. Such information has not been subjected to the auditing procedures applied in the audits of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

April 2, 2018

RulinBrown LLP



SCHEDULE OF NET ASSETS BY FUND Page 1 Of 3

	September 30,					
		2017			-	
Unrestricted Funds Funds available for general activities, held by the Federation	\$	1,271,778	\$	256,347	_	
Board designated funds held by the Federation		856,637		978,592	_	
Board designated funds held at the Jewish Community Foundation of Greater Kansas City:						
Federation Reserve Fund		1,389,676		1,288,421		
Friends of the Federation Fund		9,760		9,125		
Morgan Family Fund for the Jewish Federation		221,750		207,377		
J JCRB/AJC O.R.C Fund		150,982		151,297		
J JCRB/AJC Endowment Fund		197,162		175,111		
		1,969,330		1,831,331	-	
Total Unrestricted Funds		4,097,745		3,066,270	_	
Restricted Funds						
Temporarily restricted funds:						
J Bert Berkley Advocate Fund		1,162,719		1,029,789	*	
Daniel L. Brenner Youth Leadership Fund		96,531		85,815	*	
LH & Betty Brickman Memorial Fund		121,546		114,711		
Community Security Operations Fund		478,597		479,495		
Maria Devinki Lion of Judah Endowment Fund		108,974		101,691	*	
C CAJE Passport to Israel Fund		592,753		554,158		
Dan Fingersh Young Leadership Award		6,779		6,015		
Pella Fingersh Israel Fund		64,340		60,152		
Dora Fox Lion of Judah Endowment Fund		132,916		123,792	*	
Bari Freiden Lion of Judah Endowment Fund		96,594		90,587	*	
A. Robert Gast Fed/PC Endowment Fund		27,684		24,560		
Gloria Polsky Gershun Lion of Judah		134,354		125,093	*	
Frances Wang Gershon Lion of Judah Endowment Fund		101,677		94,697	*	
Noreen E. Gilmore Memorial Fund		18,284		17,256		

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^{*} These funds are owned by the Foundation and the Federation is considered to have a beneficial interest in them. All other funds are owned by the Federation.

SCHEDULE OF NET ASSETS BY FUND (Continued) Page 2 Of 3

Restricted Funds (Continued) Sidney Greenberg Memorial Fund of the Jewish Federation of Greater Kansas City \$ 11,533 \$ 10, Rabbi Gershon Hadas Memorial Lecture Fund Rabbi Gershon Hadas Guardian Society First Time Campers Fund Amanda Hecht Palan Lion of Judah Endowment JDC Foundation Fund \$ 48,912	384 196
Sidney Greenberg Memorial Fund of the Jewish Federation of Greater Kansas City \$ 11,533 \$ 10, Rabbi Gershon Hadas Memorial Lecture Fund Rabbi Gershon Hadas Guardian Society First Time Campers Fund Amanda Hecht Palan Lion of Judah Endowment JDC Foundation Fund \$ 13,884 3, 46,912	196 714
of Greater Kansas City \$ 11,533 \$ 10 Rabbi Gershon Hadas Memorial Lecture Fund 14,872 13 Rabbi Gershon Hadas Guardian Society First Time Campers Fund — 17 Amanda Hecht Palan Lion of Judah Endowment 3,884 3 JDC Foundation Fund 48,912 46	196 714
Rabbi Gershon Hadas Memorial Lecture Fund Rabbi Gershon Hadas Guardian Society First Time Campers Fund Amanda Hecht Palan Lion of Judah Endowment JDC Foundation Fund 14,872 13 14,872 13 14,872 48,912	196 714
Rabbi Gershon Hadas Guardian Society First Time Campers Fund — 17 Amanda Hecht Palan Lion of Judah Endowment 3,884 3 JDC Foundation Fund 48,912 46	714
Campers Fund — 17. Amanda Hecht Palan Lion of Judah Endowment 3,884 3. JDC Foundation Fund 48,912 46.	
Amanda Hecht Palan Lion of Judah Endowment 3,884 3 JDC Foundation Fund 48,912 46	
JDC Foundation Fund 48,912 46	
·	162
Jawish Fodoration Community DACE Fund	161 *
Sewish Federation Community FACE rund 22,011 21	590
Jewish Loan Fund of the Jewish Federation of Greater	
Kansas City 38,456 34,	124 *
Marvin Katz PACE Fund 10,993 10	374
Shirley and Alfred Kohlman PACE Fund 20,598 19	139
Judith U. and Martin Levy PACE Fund 10,052 9	187
Floriene Lieberman LOJE Fund 101,965 95	172 *
Myra Rosenberg Litman LOJE Fund 224,405 199	127 *
Beth K. Smith Lion of Judah Endowment 110,577 103	114 *
J Sidney Lawrence Fund 59,928 53	177
J Milford Loeb II Memorial Fund 4,444 3	944
C Oppenstein Brothers UMKC Judaic Studies Fund 137,337 121	364
C Sasone Children with Special Needs Fund 652,552 564	752
Patricia Werthan Uhlmann Lion of Judah Endowment Fund 25,952 26	155 *
J Kip Weiner AIDS Educational Fund 38,139 33,	548
Jacob Baraban PACE Fund 24,029 22	378
Stanley H. Durwood Scholarship Fund 138,259 127	562
J JCRB/AJC Rabbi Cohen Interfaith Fund 15,549 14	537 *
Richard P. Atlas & Barbara Atlas PACE Fund —	_
Ann R. Jacobson Lion of Judah Endowment Fund 98,838 92	397
Michele Kaplan Lion of Judah Endowment Fund 104,253 97	99
Polly and Kramer Lion of Judah Endowment Fund 1,203	312
William L.Lee PACE fund 165,684 154	264
Temporarily restricted funds 5,229,039 4,804	243
Temporarily restricted funds held by the Federation 2,038,208 1,368	565
Total temporarily restricted funds 7,267,247 6,172	308

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^{*} These funds are owned by the Foundation and the Federation is considered to have a beneficial interest in them. All other funds are owned by the Federation.

SCHEDULE OF NET ASSETS BY FUND (Continued) Page 3 Of 3

	September 30,				
	2017	2016			
Restricted Funds (Continued)					
Permanently restricted funds:					
Joseph Cohen and Margaret Pollock Cohen Fund	\$ 12,807,378	\$ 11,874,701 *			
Covenant Presbyterian Church PACE Fund	5,789	5,136 *			
Danciger Fund B	134,624	127,052 *			
Harry Feingold PACE Fund	164,864	155,591 *			
Milton W. Feld Endowment Fund	161,725	152,630 *			
Donna Gould Cohen Lion of Judah Endowment Fund	104,798	97,868 *			
Sam and Lucy Gould Gesher Fund	173,012	161,914 *			
Margaret and Clarence Kivett Fund	21,402	20,198 *			
Babe Mallin Lion of Judah Endowment	125,309	117,325 *			
Bernard A. Margolis Perpetual Fund	26,278	24,800 *			
Shanny Morgenstern Lion of Judah Endowment Fund	6,379	2,358			
Sally & Donald Tranin PACE Fund	93,531	87,110 *			
Dr. Mark J Brodkey PACE Fund	102,566	95,497 *			
Allen Abend Scholarship Fund	40,727	37,973 *			
Bernard & Esther Abend Glickstein Scholarship Fund	16,182	15,118 *			
Frances O. Brown Lion of Judah Endowment Fund	95,586	88,991 *			
Rose Karbank Lion of Judah Endowment Fund	142,704	132,674 *			
Vera Isenberg PACE Fund	218,572	204,544			
CJudith Marder Wasserman Fund for Sasone	224,085	198,841			
Permanently restricted funds	14,665,511	13,600,321			
Permanently restricted portion of Polsky Endowment Fund	251,500	251,500			
Total permanently restricted funds	14,917,011	13,851,821			
Total Net Assets	\$ 26,282,003	\$ 23,090,899			

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SCHEDULE OF INVESTMENT ACTIVITY For The Year Ended September 30, 2017

	He	vestments eld At The oundation	 Polsky owment stments	Israel Bonds	Total Investments
Balance, October 1, 2016	\$	20,235,899	\$ 505,571	\$ _	\$ 20,741,470
Contributions		82,315	_	_	82,315
Investment income		2,329,947	63,730	3,644	2,397,321
Grants		(791,147)	(61,799)	_	(852,946)
Other transfers and income distribution		6,867	_	(3,644)	3,223
Balance, September 30, 2017	\$	21,863,881	\$ 507,502	\$ 	\$ 22,371,383
Investment income summary:					
Distributions from beneficial interest in perpetual trust	\$	673,607	\$ 	\$ 	\$ 673,607
Beneficial interest in future earnings of perpetual trust		1,059,524			1,059,524
Interest, dividends and other		27,159	9,586	3,644	40,389
Realized gains		19,444	15,785	_	35,229
Unrealized gains		613,397	40,879	_	$654,\!276$
Investment expenses		(63,184)	(2,520)		(65,704)
	\$	2,329,947	\$ 63,730	\$ 3,644	\$ 2,397,321