

MESSAGE FROM CHAIR & PRESIDENT

We are proud to report on the tremendous growth of YOUR Tidewater Jewish Foundation over this past year, surpassing \$110 million in total assets for the first time. Through a partnership with 10 local agencies and synagogues (along with support from the Harold Grinspoon Foundation), the LIFE & LEGACYTM program helped to secure more than 300 new commitments worth an estimated \$10 million in future gifts to strengthen the future of our local organizations. We also increased our distributions by nearly 50% to more than \$10 million this past year. As a result of your generosity and the partnership with our community agencies, we are building a stronger tomorrow, today!



Alvin Wall Chairperson



Scott Kaplan President & CEO

TJF Mission Statement

Honoring the values of tzedakah and tikkun olam, the Tidewater Jewish Foundation is dedicated to creating permanent resources to meet the challenges and needs of the Jewish community. The Foundation educates individuals, families and its affiliates on the rewards of philanthropy and facilitates the philanthropic process through planned giving and endowments. Foundation grants and distributions serve the needs of Hampton Roads, the United States, Israel and nations worldwide. Donors partnering with TJF, Federation, and other Affiliates can achieve their philanthropic goals and create their legacy for future generations.

\$111.2M Total Assets











LAUNCHED FOUNDATION FOR JEWISH CAMP ODERAPPY CAMP OTERAPPY OTER

programs



In less than 2 years,
10 local agencies worked together
to secure more than 300 new legacy commitments
valued at nearly \$10M in future gifts
to strengthen OUR Jewish community.





LIFE & LEGACY™ partners:























Chabad of Tidewater



Ohef Sholom Temple



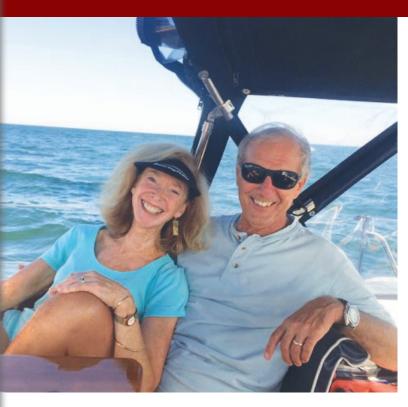
Hebrew Academy of Tidewater



LIFE & LEGACY™ is a partnership program of the Harold Grinspoon Foundation (HGF) that assists communities across North America, through partnerships with Jewish Federations and Foundations, to promote after-lifetime giving to benefit Jewish day schools, synagogues, social service organizations, and other Jewish entities.

Through training, support, and monetary incentives, LIFE & LEGACY™ motivates Jewish organizations to secure legacy gifts, steward donors and integrate legacy giving into the philanthropic culture of the Jewish community.

Leadership Spotlight: Betsy and Ed Karotkin



"We're supposed to be like Abraham and have an open tent. If you're fortunate enough, you want to share it with others."

- Betsy Karotkin

Betsy and Ed Karotkin are deeply connected to the Tidewater Jewish Community and hope to ensure its future through LIFE & LEGACY™. Ed, with Betsy working alongside him, chairs the Congregation Beth El LIFE & LEGACY™ team, which secured more than 50 new legacy commitments in less than two years.

For Betsy, Judaism is about the way you live, "We're supposed to be like Abraham and have an open tent. If you're fortunate enough, you want to share it with others." Ed agrees, adding, "The concept of Tikkun Olam really appealed to me. That you have an obligation to make the world better."

Betsy believes that the Jewish way of life is a good way of life and she wants to pass that feeling on to her children as it was passed on from her parents and grandparents. "It's not that it's better, but it's mine. I treasure it, if you follow it, it's good."

Ed is hopeful that Tidewater's Jewish community will continue to be strong. "We have so many people that are really committed. If we had a LIFE & LEGACY™ program 20 to 30 years ago, we would not have to worry about the financial stability of our agencies and synagogues right now."

Donor Highlights



"Tzedakah starts with us role modeling it for our children. By showing them that we care about our community, those values will be intrinsic to them. Our commitment to LIFE & LEGACY™ will bear its fruit as we grow older and play a bigger role in their lives after we pass."

- Amie and Byron Harrell

"One of the organizations we chose to leave a legacy gift to is the Hebrew Academy of Tidewater because our boys had the privilege of a wonderful Jewish and secular education there and we want to make sure that the school exists for the future so that other children will have that incredible opportunity."

- Alene and Ron Kaufman





"The generation before us did a great job of providing for us. That is why we are so happy to be able to participate in the LIFE & LEGACY™ program."

- Erinn and Felix Portnoy



Simon Family Legacy Society

honors those who have committed themselves to the future of our Jewish community. The Society encompasses all donors who have either pledged to leave a permanent gift or already maintain an endowed gift at Tidewater Jewish Foundation.

Laurent Abitbol Rachel & David Abraham Rachel & Marc Abrams Adelle Adler

Janice Aleck

Helen & Warren Aleck

Susan C. Alper & Steven J. Harwood

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Raizy & Rabbi Velvel Cook Allison & Jeff Cooper

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Jerome Friedman Leslie Friedman

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Annette & Milton Shore*/Kaufman*
Marilyn & Marvin* Simon
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Harry Snyder*
Pamela & Louis Snyder
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Miriam & Harry Weisber

Diane & Sam Werbel

Adam White

Adam White
Eric White
Harriet & Samuel White*
Matthew White
Tina Yomtob
Steven Yetiv*

Amy Zelenka
Betty & Henry* Zetlin
Dorothy Zimmerman
Ashley & Greg Zittrain

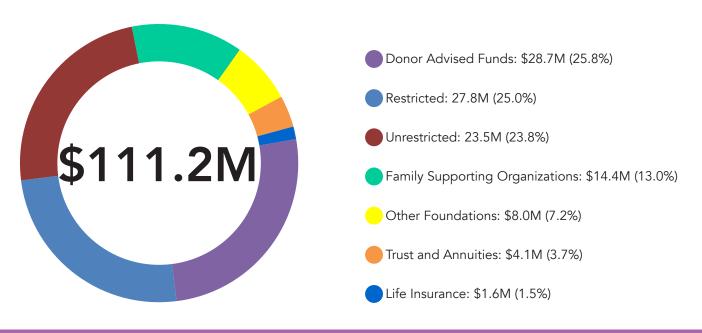
*of blessed memory

Denotes new member



Simon Family Legacy Society Members enjoying the Year One Celebration of LIFE & LEGACY™.

Total Assets by Fund Type



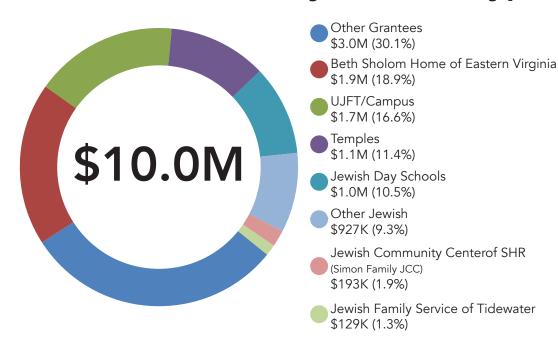
Growth of TJF Assets

The Tidewater Jewish
Foundation was formed in
1984 when the endowment
fund of the United Jewish
Federation grew to \$2 million
and today is more than
\$110 million.

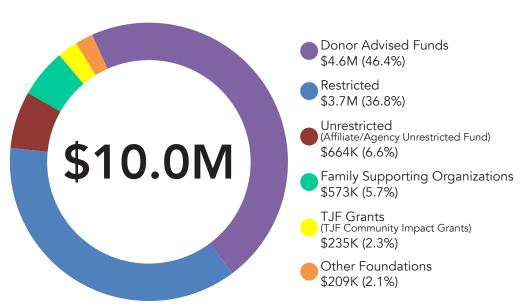
The growth in the consolidated assets managed by TJF shown to the right reflects the time frame since TJF became a separately incorporated 501(c)(3) charity in 1993.



Total Distributions by Grantee Type



Total Distributions by Fund Type



Combined Financial Summary

(unaudited

As of June 30, 2018

Assets:

Cash, receivables and other current assets	\$ 2,350,074
Investment portfolios	106,024,345
Real estate and other assets	2,827,071
Total assets	\$111.201.490

Liabilities and net assets:

Net assets Total liabilities and net assets	77,853,862 \$111,201,490
Grants and other payables	201,655
Split interest agreements payable	2,543,526
Affiliate funds payable	\$ 30,602,447

For the Year Ended June 30, 2018

Revenues and support:

Contributions and support	\$ 18,442,525
Net rental and other net income	1,283,086
Net investment income and appreciation	5,813,744
Total revenues and support	\$ 25,539,355

Grants and expenses:

Charitable distributions and grants	\$ 10,013,512
Split income non-charitable distributions	205,454
Fund and operating expenses, fees	2,486,022
Total grants and expenses	\$ 12,704,988
Change in net assets	\$ 12,834,367

^{*} These condensed financial summaries of the ending balances and the activities for the fiscal year ending June 30, 2018 do not include all disclosures or the presentation format required by generally accepted accounting principals (GAAP). Complete audited financial statements combining the ending balances and activities of Tidewater Jewish Foundation and its Supporting Foundations for this period, which are prepared and presented in accordance with GAAP, including all required disclosures, will be made available upon request and posted to JewishVA.org by December 31, 2018.

Investment Report for the Year Ended June 30, 2018

Global equity returns experienced a roller coaster ride during the year ending June 30, 2018. Equity markets were exceptionally sanguine during the first 6 months of the fiscal year, then experienced a mini-meltdown during the third quarter while recovering much of the loss experienced in the final quarter. Returns on the S&P 500 were positive in each of the first six months of the fiscal year. Indeed, returns were positive for each of the months in Calendar Year 2017 for the first time in history. Global equity markets were also strong as synchronized growth occurred in each of the 35 economies of the Organization for Economic Cooperation and Development (OECD).

All-time market highs were reached early in calendar year 2018 as the S&P 500 touched 2872 on January 26th. Then over the next two weeks, the market declined approximately 10%. A number of factors contributed to the decline including signs of inflation, geopolitical risks with Russia and North Korea, and escalating trade-dispute rhetoric. The market remained volatile for most of the rest of the quarter. Normalcy returned for the final quarter of the fiscal year and S&P closed the year up 14%.

The Federal Reserve/FOMC tightened three times during the fiscal year and the yield curve flattened. The spread between the 2 year and 10 year treasury declined by 60 bps. Core bonds lost 40 bps.

The Tidewater Jewish Foundation's (TJF) diversified main investment pool rose 6.9% for the fiscal year, leading its index target of 6.0%. TJF benefits from its partnership in the Jewish Community Endowment Pool, LLP (JCEP), managed by the Combined Jewish Philanthropies of Greater Boston. JCEP strives for stability over long-term horizons and structures its portfolio with a focus on capital preservation, minimizing declines during weak equity markets while capturing a significant percentage of the positive returns during strong equity markets. This was clear over the last five years where JCEP captured over 96% of returns relative to its index target when its index target was positive, but only captured 68% when the index target declined. During the financial crisis of 2008-09, JCEP outperformed 91% of the 264 foundations and endowments tracked by InvestorForce* during the worst period of the crash.

Economic and Market Outlook – Our Chief Investment Officer sees continued respectable growth through 2019. Equity markets rarely fall into a bear market during expansions, consequently he expects moderate but positive returns for the next year. However, certain indicators of weakness in the economy bear watching: the flattening of the yield curve, potential increases in inflation, an escalation of the trade war, and geopolitical issues, such as the increased rhetoric between the US and Iran.

J. Timothy Jester, CAIA ®, AIF® **Director, Institutional Advisory Practice** The Colony Group



8.8%

Annualized Returns

<u> </u>	1 Year	3 Years	5 Years
Total TJF Portfolio	6.9%	5.6%	5.7%
Blended Index Target	6.0%	4.1%	5.1%



TJF has been awarded a certifcate of conformance to the Best Practices under the Global Fidciary Standard of Excellence as assesed by the Colony Group. The Advisory Process is modeled after the Fiduciary Quality Management System, as established by the Center for Fiduciary Excellence, to facilitate ongoing conformity with the Standard. In the execution of The Colony Group's four-step Process, TJF documents were reviewed, including: Investment Policy Statements and Asset Allocation Analyses Investment Committee Meeting minutes, bylaws, as well as other investment governance records maintained by TJF.

^{*}A peer universe of Endowment and Foundations maintained by Investor Force.

DONORS **FUNDS**

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Beth Sholom Home of Eastern Virginia Foundation

Bryan & Ellen Mesh Cheryl F. Sloane

Tidewater Jewish Foundation

Warren L. & Helen G. Aleck Norris & Fay Halpern* Jerrold Miller J. William Schwarzschild Henry* L. & Betty Zetlin

Temple Israel Foundation Betty H. & Henry* L. Zetlin

EZRA CHARITABLE GIFT ANNUITY

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Congregation Beth El Foundation Barbara Patish*

Hebrew Academy of Tidewater Foundation

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Temple Emanuel Endowment Herman S. & Leyba Blumenthal Howard* & Dorothy Kahn

Temple Israel Endowment Bernard & Lois Einhorn Juliet A. Katz

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Doris & Seeman* Waranch Family

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FAMILY SUPPORTING FOUNDATIONS

Tidewater Jewish Foundation Copeland Family Tavia & Freda Gordon* Mansbach Motivation Program Simon Family

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Helen G. Gifford*

LIFE INSURANCE POLICIES

+denotes that policy has multiple beneficiaries

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Linda & Alan Troy

Simon Family Foundation Kim Fink & Britt Simon

Tidewater Jewish Foundation Rachel & David Abraham Jody Balaban Babbi & Brad Bangel+ Michael & Roslyn Barney+ Bonnie Brand Monica Cooper+ Ann Copeland Todd Copeland+ Matthew & Karen Fine+ Kim S. & Andrew S. Fink Ross & Mandi Firoved + Nataly & Seth Fleishman+ Alan & Beverly Frieden Jack L. Frieden Amy B. Ginsburg Hara Glasser-Frei

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Steven & Marilyn Kayer+ Jodi Klebanoff+

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Ed & Anne Kramer+ Phyllis Lannik

Lorna & Steven Legum

Kirk & Amy Levy+ Joel & Gail Lewis+

Richard & Karen Lombart+

Jerry & Deborah Meltsner Jerrold & Laura Miller

Alyssa & Jonathan Muhlendorf+ Charles S. Nusbaum+

Stephanie & Paul Peck Felix & Erinn Portnoy+

Gene & Sharon Ross

Judith & Robert Rubin+ Annie Sandler

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Alan & Jody Wagner+

Dorothy Zimmerman

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Harry & Sylvia Belkov* Memorial Scholarship

Leon & Florence Berlin* Memorial Bessie Dozoretz* Scholarship Ronald Dozoretz Scholarship Tavia & Freda* Gordon Scholarship HAT Scholarship

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Barry & Reatha Kantor Scholarship Selma* & Leon Leach Scholarship

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Marquerite Marx* Jewish History Collection

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Harold & Reva* Sprung Technology Endowment

Solomon & Sylvia Yavner*

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Alma & Howard Laderberg* VA Festival of Jewish Film

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Senior Adult

Bertha Goodman Snyder* Public Relations

Frances Stanton* Cultural Arts Paul Tayss* Maccabi

Harriet & Samuel I. White* Family Adam White Technology

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Ronald N. Hyman* Home Health Care & Hospice

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Pincus Paul*

Puritz-Wohlgemuth Service to Children

Diana Ruchelman for Services to Older Adults Rachel Schoenbaum

Shure* Hospice & Judaism Sarah & Louis Solman* for Clinical Services

Tidewater Council of Jewish Women

Tidewater Jewish Foundation

Note: these funds may provide annual designated distributions to multiple affiliate agencies and synagogues including creating Perpetual Annual Campaign Endowments (PACE) or Lion of Judah Endowments (LOJE)

Across Oceans & Generations Michael & Roslyn Barney Linda L. & Leigh Baltuch

Brad & Babbi Bangel

Helen Jayne & Melvin Barr* Jack & Bobby Barr* (2) Irwin & Rose F. Berger* for Cancer Research

Rabbi Israel A. Bornstein* for Jewish Youth Education

Breit/Hornstein*/Levinson*

Percy Brill* Refugee Assistance Chabad of Tidewater Legacy

Robert Copeland Young Leadership Enrichment

Education Improvements Scholarship Tax Credits

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Thomas Hofheimer * Holocaust Resources Israel for Development Carol & Joel Jason

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Mimi & Warren Karesh

Alene & Ronald Kaufman

Jodi & Jay Klebanoff Young Leadership Israel Scholarship Andy and Esther Kline

David Konikoff

Jay & Joyce Kossman Milton* & Ron Kramer Ruthi Sherman Kroskin* Holocaust Studies

Krug Foundation David & Adel Kruger

Howard & Alma Laderberg*

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Natalie Levinson Kirk & Amy Levy Joel & Gail Lewis

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MiRoMa Jewish Community Burton & Marcia Moss Charitable Alyssa & Jonathan Muhlendorf Harry & Rosalind Norkin*

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Pincus Paul* **UJFT** Reserve

UJFT Community Campus, LLC

Renee & Arthur Diamonstein Gifford* Reserve Lee & Helen Gifford* Restricted SFC Campus Restricted Capital Replacement Reserve UJFT Community Campus, LLC

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The Foundation's grantmaking program plays a crucial role in the community, providing seed money for programs and services that may not come to fruition without grant support. This year, TJF awarded \$235,000 in grants from its unrestricted "community impact" grants pool. Organizations impacted include:

Beth Sholom Village **BINA High School** Hebrew Academy of Tidewater Hillel at University of Virginia Hillel at Virginia Tech Hillel at William & Mary (w/Old Dominion University, Christopher Newport University & Tidewater Community College)

Holocaust Commission of United Jewish Federation of Tidewater Jewish Graduate Student Initiative United Jewish Federation of Norfolk Area Community Kollel **Ohef Sholom Temple** Sandler Family Campus Strelitz Early Childhood Education Center

Temple Emanuel Toras Chaim **Tidewater** Virginia Center for Inclusive Communities Virginia Stage Company Virginia Symphony Orchestra



Through the development of Sheva classrooms, children at Strelitz thrived in a flexible and vibrant classroom environment.



Hillel at Virginia Tech students participate in Jewish Learning Fellowship. Through this program, Fellows graduate with an expanded Jewish social network, a Jewish mentor, a comfort with study of Torah and a deeper, long lasting relationship with Judaism.



The Virginia Symphony Orchestra partnered with Beth Sholom Village for "Generations in Unison" (GIU), an interactive music therapy program which helped residents lower stress, learn new skills, find a means of creative self-expression and experience pleasure and fun!

OMMUNITY IMPA



STEIN FAMILY COLLEGE SCHOLARSHIP

The Stein Family established this scholatship in 2009 in memory of Arlene Stein who did not complete college due to financial hardship.

This year's Stein Family Scholar, Lucie Waldman, is pictured with Lisa Stein Delevie. Lucie, who was honored to receive the award, is attending Franklin & Marshall University with a major in Neuroscience and "hopes to live up to Arlene Stein's commitment to tikkun olam by pursuing a career in helping people through the medical field."



ONE HAPPY CAMPER

TJF partnered with the Foundation for Jewish Camp's One Happy Camper program to help send 19 first time Jewish campers to 9 different Jewish overnight camps.

Campers enjoy inner tubing with Yeshivas Hakayitz Camp in Chicago. Yosef Litt (right) said there were lots of fun activities, trips and learning, and by the time it was over, "you feel like it's your home."

B'NAI TZEDEK TEEN PHILANTHROPY

This program encourages teens to become involved in tzedakah by establishing a fund for Jewish charitable giving.

Eleven new teen funds were started this year, including one by Caleb Peck, who intends to use his fund to continue to help homeless people through the NEST program.



SIMON FAMILY PASSPORT TO ISRAEL

TJF helped to send four Tidewater Jewish teens to Israel for summer and semester programs.

Shelby Brown (red shirt) enjoyed her summer experience in Israel with BBYO. According to Shelby, "I went to the Hebrew Academy when I was younger, and we learned about Israel, but I wanted to see and learn about it in person. When we pray anywhere in the world, we face the Kotel (Western Wall), but when we had Havdalah at the Kotel, it was amazing because we were actually AT the KOTEL!"

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The Tidewater Jewish Foundation would like to extend our sincerest appreciation to The Colony Group, LLC for their continued and generous support of this annual report.



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