Financial Statements and Independent Auditor's Report (with Supplementary Information)

June 30, 2021 and 2020



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#### **Independent Auditor's Report**

To the Board of Directors

Jewish Federation of Greater Hartford

We have audited the accompanying financial statements of Jewish Federation of Greater Hartford (a nonprofit organization), which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Jewish Federation of Greater Hartford as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.



## Report on Supplementary Information

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Our audits were conducted for the purpose of forming an opinion of the financial statements as a whole. The supplementary information on pages 25 and 26 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Hartford, Connecticut September 24, 2021

# Statements of Financial Position June 30, 2021 and 2020

# <u>Assets</u>

		2021		2020		
Owners and a		_				
Current assets Cash and cash equivalents	\$	3,913,238	\$	3,124,795		
Promises to give - annual campaign,	Ψ	3,913,230	Ψ	3,124,793		
net of allowance of \$305,043 and \$314,250, respectively		1,727,078		1,772,389		
Promises to give - special campaigns,		.,. 2.,		.,,000		
net of allowance of \$40,395 and \$8,500, respectively		812,846		173,415		
Investments (Note 4)		7,402		5,704		
Due from Jewish Community Foundation		164,204		197,152		
Other current assets		50,898		111,722		
Prepaid expenses and advance allocations		163,591		94,074		
Total current assets		6,839,257		5,479,251		
Total current assets		0,033,231		0,470,201		
Property and equipment, at cost						
Building and improvements		7,232,618		7,232,618		
Equipment and furniture		768,357		727,697		
		8,000,975		7,960,315		
Less accumulated depreciation		(4,401,933)		(4,146,887)		
Loss adduttulated deprediation		(4,401,000)	-	(4,140,001)		
Total property and equipment, net		3,599,042		3,813,428		
		· · · · · · · · · · · · · · · · · · ·		<u> </u>		
Other assets						
Assets held in charitable remainder trust (Note 9)		29,755		25,172		
Deferred compensation trust (Note 5)		15,615		8,242		
Total other assets		45,370		33 /1/		
ו טומו טווופו מסטפוס		40,370		33,414		
Total assets	\$	10,483,669	\$	9,326,093		

# Statements of Financial Position June 30, 2021 and 2020

# **Liabilities and Net Assets**

	 2021		2020
Current liabilities Allocations payable - local agencies Allocations payable - The Jewish Federations	\$ 1,659,991	\$	1,562,403
of North America	861,487		745,601
Accounts payable and accrued expenses	283,396		275,828
Refundable advance	-		392,212
Other liabilities	 38,950		29,208
Total current liabilities	 2,843,824		3,005,252
Noncurrent liabilities			
Liability under charitable remainder trust (Note 9)	2,299		5,799
Deferred compensation liability (Note 5)	 15,615	-	8,242
Total noncurrent liabilities	 17,914		14,041
Total liabilities	 2,861,738		3,019,293
Net assets Without donor restrictions			
Undesignated	1,323,303		1,187,717
Board-designated (Note 15)	998,657		601,739
Building	 3,536,876		3,776,699
Total net assets without donor restrictions	5,858,836		5,566,155
With donor restrictions (Note 16)	 1,763,095		740,645
Total net assets	 7,621,931		6,306,800
Total liablites and net assets	\$ 10,483,669	\$	9,326,093

# Statements of Activities Years Ended June 30, 2021 and 2020

	2021	2020
Changes in net assets without donor restrictions		
Public support Annual campaign (Note 17) Bequests to Federation transferred to	\$ 4,695,899	\$ 4,179,031
Jewish Community Foundation	119,259	60,504
Designated gifts	462,941	979,175
PPP loan forgiveness income	321,918	-
Other support	22,098	100,329
Total public support	5,622,115	5,319,039
Revenue		
Investment income	3,779	21,669
Change in value of charitable remainder trusts	8,083	(3,258)
Total revenue	11,862	18,411
Total public support and revenue	5,633,977	5,337,450
Net assets released from restrictions (Note 16)	737,778	385,208
Total support and revenue without donor restrictions	6,371,755	5,722,658
Allocations and expenses		
Local agencies - annual campaign	1,521,661	1,427,463
Local agencies - designated gifts	904,250	1,133,514
The Jewish Federations of North America - allocations		
and annual dues Local dues	589,120	556,800
Bequests to Federation transferred to	2,750	1,388
Jewish Community Foundation	119,259	60,504
Total allocations and expenses	3,137,040	3,179,669
Functional expenses		
Campaign expenses	485,797	455,082
Community services	2,085,281	1,913,952
Administration and general	294,012	285,066
Total functional expenses	2,865,090	2,654,100
Total expenses	6,002,130	5,833,769
Increase (decrease) in net assets without donor restrictions	369,625	(111,111)

# Statements of Activities Years Ended June 30, 2021 and 2020

	2021	2020
Other comence		
Other expenses Bad debt expense	(76,944)	(100,985)
•		
Increase (decrease) in net assets without donor restrictions	292,681	(212,096)
Changes in net assets with donor restrictions		
Annual campaign revenue raised for		
subsequent fiscal year	131,642	211,784
Literacy program / JCRC	135,754	66,305
PJ Library	5,000	5,000
Sponsorship for future events	55,687	50,000
Scholarship programs	48,000	-
Marketing rebrand	50,000	-
Security initiative	877,263	-
Building reserves	35,000	-
Programs	192,547	110,586
Dignity	114,667	7,184
Jessie's Community Gardens	2,168	3,860
Designated gifts	10,000	4,500
Jewish Free Loan Fund of Greater Hartford	102,500	150,000
Total additions to net assets with donor restrictions	1,760,228	609,219
Net assets released from restrictions (Note 16)	(737,778)	(385,208)
Increase in net assets with donor restrictions	1,022,450	224,011
Change in net assets	1,315,131	11,915
Net assets, beginning	6,306,800	6,294,885
Net assets, end	\$ 7,621,931	\$ 6,306,800

# Statement of Functional Expenses Year Ended June 30, 2021 (with Comparative Totals for 2020)

	Campaign	expens	ses	Community services									
	Annual ampaign	re	inancial esource relopment		Outreach and ducation		Planning and allocation	n a	nmunication, narketing nd public relations	ederation services	ninistration d general	2021 Total	 2020 Total
Wages	\$ 159,369	\$	17,708	\$	177,077	\$	72,198	\$	186,361	\$ 730,006	\$ 175,033	\$ 1,517,752	\$ 1,414,795
Employee benefits	37,868		4,208		42,077		16,555		33,636	167,387	46,112	347,843	344,313
Direct campaign expenses (Note 7)	95,614		-		95,614		-		-	-	-	191,228	109,302
Occupancy	26,452		7,214		21,642		14,428		8,417	67,186	9,619	154,958	110,367
Publicity/marketing	7,592		-		4,555		-		16,702	1,518	-	30,367	47,904
Data processing	18,119		3,484		5,227		2,439		2,091	1,742	1,742	34,844	41,572
Professional fees	-		-		-		-		-	-	38,311	38,311	34,543
Credit card fees (Note 7)	8,628		-		8,628		-		-	-	-	17,256	19,916
Conferences and training	613		381		163		68		68	54	14	1,361	12,258
Telephone	6,596		101		1,218		406		609	812	406	10,148	10,234
Office supplies	2,403		120		721		180		601	1,682	300	6,007	11,604
Annual meeting	2,000		-		500		-		2,500	-	-	5,000	5,178
Stationery and printing	2,642		-		898		158		1,057	264	264	5,283	5,766
Depreciation	56,110		15,303		45,908		30,606		17,853	68,862	20,404	255,046	249,948
Postage	2,632		-		688		121		202	324	81	4,048	2,897
Insurance	4,586		1,251		3,752		2,502		1,459	5,628	1,668	20,846	18,033
Committee expenses	187		47		234		327		94	47	-	936	2,896
Recruiting/relocation	1,295		432		647		432		820	647	43	4,316	8,129
Awards and subscriptions	1,978		-		495		-		2,473	-	-	4,946	3,774
Program expenses	-		-		-		-		-	213,130	-	213,130	198,941
Miscellaneous	 791		73		161		161		161	 102	 15	 1,464	 1,730
	435,475		50,322		410,205		140,581		275,104	1,259,391	294,012	2,865,090	2,654,100
Agency allocations and expenses	 <u> </u>		<u> </u>				3,137,040				 <u> </u>	3,137,040	3,179,669
2021 Total	\$ 435,475	\$	50,322	\$	410,205	\$	3,277,621	\$	275,104	\$ 1,259,391	\$ 294,012	\$ 6,002,130	\$ 5,833,769

# Statement of Functional Expenses Year Ended June 30, 2020

	 Campaign	expense	es	Community services										
	Annual ampaign	re	nancial source elopment	Outreach and education		Planning and allocation		Communication, marketing and public relations		Federation services		Administration and general		Total
Wages	\$ 152,334	\$	16,927	\$	169,266	\$	68,860	\$	138,116	\$	696,248	\$	173,044	\$ 1,414,795
Employee benefits	39,237		4,360		43,597		17,226		22,140		174,177		43,576	344,313
Direct campaign expenses (Note 7)	54,651		, -		54,651		, -		-		-		, -	109,302
Occupancy	24,281		6,622		19,866		13,244		7,726		29,799		8,829	110,367
Publicity/marketing	11,976		-		7,186		-		26,347		2,395		-	47,904
Data processing	21,617		4,157		6,236		2,910		2,494		2,079		2,079	41,572
Professional fees	<i>.</i> -		, -		· -		, -		-		-		34,543	34,543
Credit card fees (Note 7)	9,958		-		9,958		-		-		-		, -	19,916
Conferences and training	5,516		3,432		1,471		613		613		490		123	12,258
Telephone	6,653		102		1,228		409		614		819		409	10,234
Office supplies	4,642		232		1,392		348		1,160		3,249		581	11,604
Annual meeting	2,071		-		518		-		2,589		-		-	5,178
Stationery and printing	2,884		-		980		173		1,153		288		288	5,766
Depreciation	54,989		14,997		44,991		29,994		17,496		67,486		19,995	249,948
Postage	1,883		-		492		87		145		232		58	2,897
Insurance	3,967		1,082		3,246		2,164		1,262		4,869		1,443	18,033
Committee expenses	579		145		724		1,013		290		145		-	2,896
Recruiting/relocation	2,439		813		1,219		813		1,545		1,219		81	8,129
Awards and subscriptions	1,510		-		377		-		1,887		-		-	3,774
Program expenses	· <u>-</u>		-		-		-		-		198,941		-	198,941
Miscellaneous	 940		86		189		189		189		120		17	 1,730
	402,127		52,955		367,587		138,043		225,766		1,182,556		285,066	2,654,100
Agency allocations and expenses	 <u> </u>		<u> </u>		<u>-</u>		3,179,669				<u>-</u>			 3,179,669
2020 Total	\$ 402,127	\$	52,955	\$	367,587	\$	3,317,712	\$	225,766	\$	1,182,556	\$	285,066	\$ 5,833,769

# Statements of Cash Flows Years Ended June 30, 2021 and 2020

		2021		2020		
Cook flows from an avaiting activities						
Cash flows from operating activities	\$	1 215 121	ф	11 015		
Change in net assets	Ф	1,315,131	\$	11,915		
Adjustments to reconcile change in net assets to net						
cash provided by operating activities		(0.405)		(004)		
Unrealized gain on investments		(2,165)		(264)		
Depreciation		255,046		249,948		
Contribution - PPP		(392,212)		-		
Bad debt expense		76,944		100,985		
Change in value of charitable remainder trust		(8,083)		3,257		
Change in operating assets and liabilities						
Promises to give - annual and special campaigns, net		(671,064)		(167,292)		
Due from Jewish Community Foundation		32,948		51,109		
Other current assets		60,824		(59,257)		
Prepaid expenses and advance allocations		(69,517)		20,600		
Deferred compensation		(7,373)		(8,242)		
Allocations payable		213,474		160,914		
Accounts payable and accrued expenses		7,568		9,810		
Refundable advance		-		392,212		
Other liabilities		9,742		(411)		
Deferred compensation		7,373		8,242		
Net cash provided by operating activities		828,636		773,526		
Cash flows from investing activities						
Acquisition of equipment and furniture and improvements		(40,660)		(8,077)		
Sale of investments		(40,000) 467		(8,077)		
Sale of investments		407		020		
Net cash used in investing activities		(40,193)		(7,251)		
Net increase in cash and cash equivalents		788,443		766,275		
Cash and cash equivalents, beginning		3,124,795		2,358,520		
Cash and cash equivalents, end	\$	3,913,238	\$	3,124,795		

# Notes to Financial Statements June 30, 2021 and 2020

# Note 1 - Organization and summary of significant accounting policies

## Organization

Jewish Federation of Greater Hartford (the "Federation") is a community-based nonprofit organization whose purpose is to raise funds for the support of local, national and overseas Jewish philanthropic programs and agencies; to enrich the educational, cultural and social life of the Greater Hartford Jewish community; to provide for central planning, coordination and administration of local Jewish communal services; to safeguard and defend the civic, economic and religious rights of the Jewish people; to represent the Jewish community in interfaith and intergroup activities; and to maintain links with the Jewish people of Israel and in every other part of the world.

## **Financial statement presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting. The Federation reports information regarding its financial position and activities according to two classes of net assets described as follows:

#### Net assets without donor restrictions

*Net assets without donor restrictions -* represent available resources other than donor-restricted contributions. Included in net assets without donor restrictions are funds that may be earmarked for specific purposes.

Board-designated net assets - net assets established by the Board of Directors, which represents funds without donor restrictions set aside for future needs of the Federation.

## Net assets with donor restrictions

Net assets subject to donor- (or certain grantor-) imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

#### Property and equipment

The Federation capitalizes all expenditures for property and equipment that are in excess of \$1,000 and have a useful life greater than three years. Purchased property and equipment are carried at cost. Donated property and equipment used in operations are recorded at the approximate fair value at the date of donation. Donated collection items are expensed in the period acquired. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. Estimated lives for financial reporting purposes are as follows:

Asset	Estimated lives
Building	30 years
Equipment and furniture	5 years
Land and building improvements	5 - 15 years

# Notes to Financial Statements June 30, 2021 and 2020

Expenditures for repairs and maintenance are charged to expense as incurred. For assets sold or otherwise disposed, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is reflected in change in net assets for the period.

#### Concentrations of credit risk

Financial instruments that potentially subject the Federation to concentrations of credit risk consist principally of cash and cash equivalents and pledges receivable. The Federation maintains its cash and cash equivalents in bank deposit accounts, which, at times, may exceed federally insured limits. The Federation has not experienced any losses in such accounts. As of June 30, 2021, the Federation had \$2,183,057 of cash and cash equivalents in excess of federally insured limits.

The Federation had an investment balance in excess of \$500,000 in a brokerage account. Amounts over \$500,000 per brokerage firm are not insured by the Securities Investor Protection Corporation. This balance may fluctuate during the year and can exceed the \$500,000 limit. Management regularly monitors the brokerage firm and tries to keep this potential risk to a minimum. At June 30, 2021, the Federation's balance in excess of the insured limit was \$780,988.

Promises to give are due from individuals, families and companies located primarily in the Greater Hartford Area. The concentration of credit risk is reduced due to the large number of contributors to the Federation. At June 30, 2021 and 2020, pledges receivable are as follows:

	Gross	umulative llowance	Net		
<u>2021</u>					
Annual campaign Special campaigns	\$ 2,032,121 853,241	\$ 305,043 40,395	\$	1,727,078 812,846	
	\$ 2,885,362	\$ 345,438	\$	2,539,924	
2020					
Annual campaign Special campaigns	\$ 2,084,789 181,915	\$ 312,400 8,500	\$	1,772,389 173,415	
	\$ 2,266,704	\$ 320,900	\$	1,945,804	

#### **Promises to give**

Unconditional promises to give are recorded as promises to give when the promise is received. Promises to give received in the current year for next year's annual campaign are recorded as time restricted contributions. The contributions are reclassified to net assets without donor restrictions in the year they are used to fund allocations paid to Jewish philanthropic agencies.

From time to time, certain donors contribute cash or stocks that are designated for specific Jewish and other philanthropic agencies. Designated gifts are recorded when they are designated by the donors.

Allowances are provided for amounts estimated to be uncollectible and are based upon several factors, the principal one of which is the Federation's experience with collections of promises to give. Promises to give considered uncollectible are charged against such allowance.

## Notes to Financial Statements June 30, 2021 and 2020

## **Deferred compensation**

The assets of the deferred compensation plan are recorded as cash and cash equivalents or investments based on the assets held by the plan. The assets of this plan are recorded in a separate account on the financial statements. A corresponding liability is also recorded for these assets.

#### Contributions

Contributions are classified as either conditional or unconditional. A conditional contribution is a transaction where the Federation has to overcome a barrier or hurdle to be entitled to the resource and the resource provider is released from the obligation to fund or has the right of return of any advanced funding if the Federation fails to overcome the barrier. The Federation recognizes the contribution revenue upon overcoming the barrier or hurdle. Any funding received prior to overcoming the barrier is recognized as a refundable advance.

Unconditional contributions are recognized as revenue and receivable when the commitment to contribute is received.

Unconditional contributions are recorded as either with donor restriction or without donor restriction. Contributions are recognized as contributions with donor restrictions if they are received with donor stipulations that limit the use of the donated asset. Contributions received with no donor stipulations are recorded as contributions without donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions and are reported in the statement of activities as net assets released from restriction. Donor-restricted contributions whose restrictions expire during the same fiscal year are recognized as contributions without donor restrictions.

#### **Grant and contract services**

Grants are recorded as receivables in the year the commitment is made by the grantor. Grants and other support received and expended in the same period are recorded as revenue and support without donor restrictions. Restricted grants designated by the grantor for specific operating purposes, endowment or property acquisitions are recorded as restricted revenue and support and reclassified to revenue and support without donor restrictions when the Federation has expended funds which meet the specific restrictions. Unexpended amounts are classified as net assets with donor restrictions in the accompanying statements of financial position. Grants due from the Jewish Community Foundation of Greater Hartford (the "Foundation") at June 30, 2021 and 2020 were \$164,204 and \$197,152, respectively. Other support includes Jewish Community Foundation grants, workshop revenue, investment income and other foundations support.

#### **Agency allocations**

Before the end of each fiscal year, the Board of Directors determines the allocations that will be paid in the subsequent fiscal year to national and local agencies and the Jewish Federations of North America. Since the commitment is made prior to the end of the fiscal year, the allocations are accrued and expensed. The allocation methodology used focuses on specific programmatic needs.

Any difference between the amount accrued and expensed in the current fiscal year and actually paid in the subsequent year is recognized as an adjustment to allocation expense in the subsequent fiscal year. In fiscal years ended June 30, 2021 and 2020, allocations paid in excess of/(under) the accrued amount totaled \$4,000 and (\$2,314), respectively.

## Notes to Financial Statements June 30, 2021 and 2020

#### Investments

The Federation reports investments at their current fair values and reflects any gains or losses in the statements of activities. Gains and losses are considered without donor restrictions unless restricted by donor stipulation or by operation of law.

#### Income taxes

The Federation is exempt from federal and state income taxes under the provisions of Internal Revenue Code Section 501(c)(3) and, therefore, has made no provision for federal or state income taxes in the accompanying financial statements.

The Federation has no unrecognized tax benefits at June 30, 2021 and 2020. The Federation's U.S. federal information and state returns prior to fiscal year 2018 are closed and management continually evaluates expiring statutes of limitations, audits, proposed settlements, changes in tax laws and new authoritative rulings.

## Cash and cash equivalents

For purposes of the statements of cash flows, the Federation considers all highly liquid investments with a maturity of three months or less when acquired to be cash equivalents. At June 30, 2021 and 2020, total cash of \$3,913,238 and \$3,124,795 included cash equivalents of \$1,280,988 and \$1,097,440, respectively.

#### **Donated services**

Numerous volunteers have donated significant amounts of time to the Federation's activities. Voluntary services include helping to set corporate policy, fundraising, oversight of fiscal and operational matters, representation of the Federation at Jewish and general community events and in the media, assistance with the development of Federation programs and projects and feedback to the Federation about community needs and interests. Volunteers also actively participate in hands-on activities such as Children's Reading Partners, Interfaith Relationship Building and community-wide volunteer activities. The value of this contributed time is not reflected in the accompanying financial statements as the volunteer services provided do not meet the criteria to be recorded under generally accepted accounting principles.

#### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

## **Functional expenses**

The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Health and retirement benefits and payroll taxes are allocated to programs based on the percentage of salary expense of the program to total salary expense. Maintenance and security and depreciation expenses have been allocated based upon square footage utilization. All other program expenses represent actual costs incurred.

#### **Subsequent events**

The Federation has evaluated events and transactions for potential recognition or disclosure through September 24, 2021, which is the date the financial statements were available to be issued.

# Notes to Financial Statements June 30, 2021 and 2020

# Note 2 - New accounting pronouncements

The Federation adopted Financial Accounting Standards Board ("FASB") Accounting Standards Update ("ASU") 2014-09, *Revenue from Contracts with Customers*. This ASU provides new revenue recognition guidance that superseded existing revenue recognition guidance. The update, as amended, requires the recognition of revenue related to the transfer of goods or services to customers which reflects the consideration to which the entity expects to be entitled in exchange for those goods or services, as well as additional qualitative and quantitative disclosures about revenue. The Federation adopted ASU 2014-09 on July 1, 2020 using the modified retrospective method of transition. The Federation performed an analysis of revenue streams and transactions under ASU 2014-09. The new standard also requires enhanced disclosures related to the disaggregation of revenue and significant judgments made in measurement and recognition. The impact of adopting ASU 2014-09 was not material to total revenue without donor restrictions, change in net assets without donor restrictions, or total net assets.

## **Note 3 - Liquidity**

The Federation regularly monitors liquidity required to meet its annual operating needs and other contractual commitments. The Federation has financial assets available to meet annual operating needs for the 2022 and 2021 fiscal years as follows:

	 2021	 2020
Cash and cash equivalents	\$ 3,913,238	\$ 3,124,795
Promises to give	2,539,924	1,945,804
Investments	7,402	5,704
Due from Jewish Community Foundation	 164,204	197,152
Total financial assets	6,624,768	5,273,455
Less		
Donor-imposed restrictions	(1,763,095)	(740,645)
Board-designated reserves	 (998,657)	 (601,739)
Financial assets available to meet cash needs		
for general expenditures within one year	\$ 3,863,016	\$ 3,931,071

These financial assets are not subject to any donor or contractual restrictions. The Federation supports its general operations primarily with donor contributions without donor restrictions and donor-restricted funds whose time or purpose restriction has been met. The Federation also has a \$500,000 line of credit available for use.

# Notes to Financial Statements June 30, 2021 and 2020

#### Note 4 - Investments

The fair value and cost or original acquisition value of investments as of June 30, 2021 and 2020 are as follows:

	20	21		2020						
	Cost	Fair value			Cost	Fair value				
Equities - stocks State of Israel bonds	\$ 2,523	\$	7,402 -	\$	2,489 500	\$	5,204 500			
	\$ 2,523	\$	7,402	\$	2,989	\$	5,704			

## Note 5 - Retirement plans

The Federation maintains a Section 403(b) Defined Contribution Plan ("Plan"). Under the Plan, the Federation matches each eligible employee's contribution up to a maximum of 4% of compensation. Eligible employees receive a match after one year of employment if they work a minimum of 1,000 service hours in the plan year and are still employed at December 31 of that year. Employer contributions are fully vested upon contribution to the individual's custodial accounts. For 2021 and 2020, contribution expense of \$36,942 and \$32,600, respectively, was included in employee benefits in the statements of functional expenses.

The Federation established a deferred compensation plan under Section 457(b) of the Internal Revenue Code. Eligibility is immediate for the 457(b) plan. Each year the Federation shall make a deemed contribution to the 457(b) plan on behalf of the participant as determined by the plan documents. Maximum contributions are the lesser of the dollar limit set forth in Section 457(e)(15) of the IRS Code or 100% of the participant's includible compensation for the taxable year. A participant shall be fully vested at all times in their Federation contributions account and such amount shall be nonforfeitable at all times subject to the claims of creditors of the Federation. Contributions to the 457(b) plan for 2021 and 2020 were approximately \$5,000 and \$8,000 and are included in employee benefits in the statements of functional expenses.

#### Note 6 - Lease commitments

The Harry and Jeannette Weinberg Community Services Building is owned by the Federation which rents space to the Jewish Family Services, Jewish Historical Society, and the Jewish Community Foundation of Greater Hartford.

The Federation also rents certain office equipment under noncancelable operating leases expiring at various times through February 2023. The total rental expense included in operating expenses during 2021 and 2020 was \$23,808 and \$22,692, respectively.

Minimum future rental payments related to office equipment under noncancelable operating leases are as follows:

2022	\$ 21,600
2023	 12,600
	\$ 34,200

# Notes to Financial Statements June 30, 2021 and 2020

# Note 7 - Allocation of joint costs

In 2021 and 2020, the Federation incurred joint costs of \$687,518 and \$693,451, respectively, for informational materials and activities that included fundraising appeals. Joint costs are expenses that benefit multiple purposes including fundraising components, as well as program components. Joint costs are as follows:

	2021			2020		
Annual campaign Financial resource development	\$	435,475 50,322	\$	402,127 52,955		
Outreach and education expenses		410,205		367,587		
Campaign and education expenses Less direct costs		896,002		822,669		
Direct campaign expenses		(191,228)		(109,302)		
Credit card fees		(17,256)		(19,916)		
Total joint costs	\$	687,518	\$	693,451		

# Note 8 - Related party transactions - Board members

The Federation requires each Board member to complete a "Conflict of Interest" disclosure. These disclosures are reviewed and monitored by management who are responsible to take appropriate steps to inform the board of prohibited transactions between the Federation and Board members. The Board of Directors consist of up to 30 individuals. Certain Board members of the Federation also may serve on boards that receive allocations. In addition, certain board members serve on the board of a funding organization, the Jewish Community Foundation of Greater Hartford. The Federation may procure certain services from companies which are owned or affiliated with certain Board members.

#### Note 9 - Charitable remainder trust

The Federation is the trustee of a trust that is administered by the Foundation. This charitable remainder trust provides for the payment of distributions to the grantor or designated beneficiaries over the trust's term. At the end of the trust's term, the remaining assets, if any, are available for the Federation's use. The portion of the trust attributable to the future interest of the Federation was recorded in the statements of activities as a contribution in the period the trust was established. Assets held in this charitable remainder trust are recorded at fair value in the Federation's statements of financial position. On an annual basis, the Federation revalues the liability to make distributions to the designated beneficiary based on the current actuarial assumptions. The present value of the estimated future payments was calculated using a discount rate of 8.4% and applicable mortality tables.

# Notes to Financial Statements June 30, 2021 and 2020

The total fair value of charitable remainder trust as of June 30, 2021 and 2020 was as follows:

	2021	2020		
Charitable remainder trust for the benefit of the Federation	\$ 29,755	\$	25,172	
Liability under charitable remainder trust	\$ 2,299	\$	5,799	

#### Note 10 - Fair value measurements

The Federation values its financial assets and liabilities based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In order to increase consistency and comparability in fair value measurements, a fair value hierarchy prioritizes observable and unobservable inputs used to measure fair value into three broad levels, which are described below:

- Level 1: Quoted prices (unadjusted) in active markets that are accessible at the measurement date for identical assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.
- Level 2: Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in inactive markets; or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated with observable market data. If an asset or liability has a specific (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3: Unobservable inputs are used when little or no market data is available. The fair value hierarchy gives the lowest priority to Level 3 inputs.

In determining fair value, the Federation utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible as well as considers counterparty credit risk in its assessment of fair value.

The Federation's financial assets measured at fair value at June 30, 2021 are classified in the table below in one of the three categories described above:

	L	evel 1	 Level 2	Le	vel 3	 Total
Equities - stocks	\$	7,402	\$ -	\$	-	\$ 7,402
Charitable remainder trust		-	29,755		-	29,755
Deferred compensation plan						
Money market funds		1,362	-		-	1,362
Exchange traded funds		14,253	-		-	 14,253
Total assets at fair value	\$	23,017	\$ 29,755	\$	-	\$ 52,772

# Notes to Financial Statements June 30, 2021 and 2020

The Federation's financial assets measured at fair value at June 30, 2020 are classified in the table below in one of the three categories described above:

	L	evel 1	 Level 2	Le	evel 3	 Total
State of Israel bonds	\$	-	\$ 500	\$	_	\$ 500
Equities - stocks		5,204	-		-	5,204
Charitable remainder trust		-	25,172		-	25,172
Deferred compensation plan						
Money market funds		2,509	-		-	2,509
Exchange traded funds		5,733	 		-	 5,733
Total assets at fair value	\$	13,446	\$ 25,672	\$	-	\$ 39,118

Investments in stocks, money markets and exchange traded funds are valued at the daily closing price as reported by the fund at the end of the fiscal year (Level 1). State of Israel bonds and charitable remainder trusts (invested in bonds) for which the Federation is the trustee are designated as Level 2 instruments and valuations are obtained from readily-available pricing sources for comparable instruments. There were no changes in valuation techniques during fiscal years 2021 and 2020.

Investment income for the years ended June 30, 2021 and 2020 is summarized as follows:

		2020		
Dividend income Unrealized gain (loss)	\$	148 2,165	\$	76 264
Investment income	\$	2,313	\$	340

#### Note 11 - Line of credit

The Federation has a \$500,000 three-year operating line of credit. This line is secured by all business assets, including all campaign pledges. Interest is computed at LIBOR plus 225 basis points (2.35% at June 30, 2021). Repayment terms are monthly interest only with principal due at maturity. The line expires March 31, 2022.

Under the terms of the line, the Federation is subject to certain restrictive covenants which require, among other things, the maintenance of certain financial ratios. The Federation was in compliance with those financial ratio covenants as of June 30, 2021 and 2020.

#### Note 12 - Assets held by a nonprofit organization for the benefit of another organization

The Foundation follows the United States Treasury regulations for community foundations which require community foundations to have restricted variance power over the funds they administer. Although the variance power the Foundation can exercise is very restrictive (e.g. the Foundation can redirect the use of funds if the Federation ceases operations or substantially changes its operations), it meets the variance power requirements of Accounting Standards Codification ("ASC") 958-605, *Revenue Recognition*. Accordingly, these assets are not allowed to be recorded in the Federation's financial statements.

## Notes to Financial Statements June 30, 2021 and 2020

ASC 958-605 requires assets held by an organization for the benefit of another organization to be recognized in the financial statements of the beneficiary organization. However, if variance power is granted to the recipient organization, the requirements of ASC 958-605 will not have to be followed. Variance power means the donor has granted the recipient organization authority to redirect the use of the assets donated.

Presently, the Foundation administers PACE/LOJE and testamentary funds, which were to fund the charitable mission of the Federation. In addition, a capital expenditure fund was created with contributions in prior years from both the Federation and the Foundation to help meet the ongoing capital maintenance and major equipment needs of Federation beneficiary agencies. A committee consisting of Federation and Foundation representatives is responsible for reviewing capital maintenance and equipment funding requests, making grant recommendations and overseeing the administration of the grants.

Funds administered by the Foundation for the benefit of the Federation as of June 30, 2021 and 2020 were as follows:

	 2021	2020		
PACE/LOJE Gifts without donor restrictions Capital expenditure fund	\$ 9,254,439 5,350,787 1,919,905	\$	6,803,242 3,990,022 1,447,290	
	\$ 16,525,131	\$	12,240,554	

#### Note 13 - Jewish Hartford Rapid Relief and Recovery Fund

In response to the challenges due to the COVID-19 pandemic, the Federation partnered with the Foundation to create the Jewish Hartford Rapid Relief and Recovery Fund (the "RRR Fund"). The joint initiative raised \$792,117 and \$746,998 as of June 30, 2021 and 2020, respectively. The Foundation has set up a fund for the amounts collected. A special Committee was formed to determine needs and develop a process to grant the funds. These grants were split into three categories of assistance - humanitarian (to aid individuals), local Jewish agencies and local synagogues. The following is a summary of the Fund's activity as of June 30:

	2021	2020		
Amounts received and sent to the Foundation Amounts promised to the Fund held by the Federation	\$ 36,599 8,520	\$	717,316 29,682	
Ending balance at June 30, 2021	\$ 45,119	\$	746,998	

# Notes to Financial Statements June 30, 2021 and 2020

## Note 14 - Jewish Free Loan Fund of Greater Hartford

The Federation and Foundation also partnered to create the Jewish Free Loan Fund of Greater Hartford. The fund provides interest-free loans to help Greater Hartford Jewish community members overcome financial hurdles and seize new opportunities with dignity and confidentiality. The fund provides personal loans of up to \$5,000 and small business loans of up to \$7,500 to eligible applicants for approved purposes. The following is a summary of activity as of June 30:

	 2021	2020		
Amounts of funds raised for the loan fund Loans disbursed from the fund	\$ 252,500 (17,500)	\$	150,000 -	
Funds available to distribute for loans	\$ 235,000	\$	150,000	

## Note 15 - Board-designated net assets

The Board of Directors has designated accumulated prior year net assets without donor restrictions for the following purposes:

	de	al Board- signated locations	year	aid prior to ear ended ne 30, 2021		alance at e 30, 2021	 alance at e 30, 2020
Computer network	\$	174,554	\$	-	\$	174,554	\$ 155,554
Operating reserves Capital replacement		371,519 130,666		-		371,519 130,666	331,519 114,666
Liquidity reserves		321,918		-		321,918	 
Total Board-designated net assets without donor restrictions	\$	998,657	\$		\$	998,657	\$ 601,739

# Notes to Financial Statements June 30, 2021 and 2020

Note 16 - Net assets with donor restrictions

Net assets with donor restrictions as of June 30, 2021 and 2020 are restricted for the following:

	2021		 2020	
Next fiscal year annual campaign	\$	102,186	\$ 129,363	
Leadership, Education and Engagement Programs		209,859	138,374	
Marketing rebrand		23,500	-	
Security initiative		864,367	-	
JCRC / Literacy Program		96,679	71,294	
Jewish Free Loan Fund of Greater Hartford		235,000	150,000	
Jessie's Community Gardens		16,551	18,817	
PJ Library Campaign		39,546	69,179	
Building reserves		35,000	-	
Dignity		61,566	-	
Sponsorships for future events		53,262	58,243	
Donor restricted for designated gifts		25,579	 105,375	
	\$	1,763,095	\$ 740,645	

Net assets with donor restrictions released from restrictions as of June 30, 2021 and 2020 were as follows:

	2021		 2020
Time restricted contributions	\$	158,819	\$ 157,288
Leadership, Education and Engagement Programs		121,062	48,266
Marketing rebrand		26,500	-
Security initiative		12,896	-
JCRC / Literacy Program		110,369	74,163
Jewish Free Loan Fund of Greater Hartford		17,500	-
Jessie's Community Gardens		4,435	285
PJ Library Campaign		34,633	37,133
Dignity		61,268	-
Sponsorships for future events		52,500	65,928
Designated gifts		12,296	2,145
Scholarship program		125,500	 
Total released from restrictions	\$	737,778	\$ 385,208

# Notes to Financial Statements June 30, 2021 and 2020

## Note 17 - Public support - annual campaign

A reconciliation of total funds raised in each annual campaign is as follows:

	2021		2020	
Annual campaign - Without donor restrictions current year Annual campaign - Without donor restrictions prior year	\$	4,448,919 246,980	\$	3,978,160 200,871
Annual campaign - released from time restriction		4,695,899 158,819		4,179,031 157,288
	\$	4,854,718	\$	4,336,319

## Note 18 - Commitments and contingencies

In early 2020, an outbreak of a novel strain of coronavirus ("COVID-19") emerged globally. As a result, events have occurred including mandates from federal, state and local authorities leading to an overall decline in economic activity. The spread of this virus has caused business disruption domestically in the United States, the area in which the Federation primarily operates. While the disruption is currently expected to be temporary, there is considerable uncertainty around the duration of this disruption. Therefore, while the Federation understands this matter may negatively impact the Federation's financial condition, results of operations, or cash flows, the extent of the financial impact and duration cannot be reasonably estimated at this time.

#### Note 19 - PPP loan forgiveness income

On April 20, 2020, the Organization was granted a \$392,212 loan under the Paycheck Protection Program ("PPP") administered by the U.S. Small Business Administration (the "SBA") approved partner. The Organization was eligible for loan forgiveness of up to 100% of the loan, upon meeting certain requirements. On April 2, 2021, the Organization received full forgiveness of the loan by the SBA. The amount of revenue related to the forgiveness on the Statement of Activities is \$321,918. The remaining \$70,294 relates to amounts allocated to other agencies for payroll as the original PPP loan was used to pay the payroll expenses of these agencies.



# Agency Allocations Years Ended June 30, 2021 and 2020

	2021		2020	
Local agencies and services				
Association of Jewish Cemeteries	\$	105,297	\$	114,827
Beth Israel		2,200		3,000
Friendship Circle		10,000		-
B'nai B'rith Youth Organization		18,000		10,000
Camp Gan Izzy		10,000		-
Camp Laurelwood		15,000		-
Campership Program		30,000		-
Destination Hartford		31,268		-
Voices of Hope		12,000		9,000
New England Jewish Academy		200,000		200,000
Hebrew Senior Care		40,000		20,000
UCONN Hillel		32,000		31,150
Hillel - University of Hartford - Student Leadership		40,000		35,000
Israel Action Network		5,794		5,794
Jewish Association for Community Living		46,000		21,000
Jewish Family Services		275,000		260,500
Jewish Family Services - Rent Subversion		25,000		25,000
Jewish Federation Association of Connecticut		15,470		15,470
Jewish Historical Society		12,000		10,000
Jewish Historical Society - Rent Subversion		5,000		5,000
Jewish Teen Learning Connection		78,000		78,000
JLA - Jewish Leadership Academy		20,000		-
Manchester Advisory Fund		17,000		17,000
Mandell Jewish Community Center		260,000		260,000
Mikveh of West Hartford		15,000		2,000
Moishe House		2,500		-
Future Commitment		(12,968)		89,889
Solomon Schechter Day School		190,000		200,000
Travel to Israel		1,100		1,147
UCONN - Judaic Studies		11,000		10,000
USY (Hanefesh)		-		3,000
ADL `		6,000		3,000
Subtotal	\$	1,517,661	\$	1,429,777

# Agency Allocations Years Ended June 30, 2021 and 2020

	2021		2020	
Local agencies and services subtotal	\$	1,517,661	\$	1,429,777
Prior year allocation and adjustments Allocations accrued as of the end of the previous year Allocations paid and recognized		1,562,403 (1,558,403)		1,507,189 (1,509,503)
Total local agencies and services		1,521,661		1,427,463
Overseas agencies The Jewish Federations of North America - annual campaign The Jewish Federations of North America - emergency relief		579,120 10,000		556,800 -
Total Overseas agencies		589,120		556,800
Total allocations	\$	2,110,781	\$	1,984,263



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